# Determinants of tourism destination competitiveness in the countries most visited by international tourists: Proposal of a synthetic index.

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#### ABSTRACT

Tourism destination competitiveness is a multidimensional concept that is widely studied in the academic literature, but multiple factors make its measurement a difficult task. In this article, we design a synthetic index to rank the 80 countries that attract the majority of international tourists by level of tourism competitiveness. In order to do this, we use all of the simple variables included in the 2017 Travel & Tourism Competitiveness Index (TTCI), proposing a new methodology for the construction of this synthetic index, which it solves the problems of aggregation of variables expressed in different measures, arbitrary weighting and duplicity of information; issues that remain unresolved by the TTCI. Likewise, we analyse the most influential dimensions in tourism competitiveness, as well as their relation to the capacity of the most competitive countries to attract international tourists. Air transport infrastructures, cultural resources and ICT readiness are the key dimensions that explain the main disparities among the countries analysed in the tourism competitiveness.

#### **KEYWORDS**

Tourism destination competitiveness; synthetic index; Travel & Tourism Competitiveness Index; Distance P<sub>2</sub>; determinants of tourism competitiveness.

#### 1. INTRODUCTION

There is agreement in the scholarly literature on the tourism sector that it is difficult to define and specify the concept of tourism competitiveness due to the influence of multiple factors or dimensions that influence a destination's success (Gooroochurn and Sugiyarto, 2005; Croes and Kubickova, 2013). Many studies have sought to identify and evaluate these factors, but no general consensus has been reached on how tourism competitiveness is defined or on how to measure it (Navickas and Malakauskaite, 2009; Mazanec and Ring, 2011).

In recent decades, initiatives that discuss the need to monitor the competitiveness of tourist destinations have grown significantly, with various proposals for defining and measuring their level of competitiveness (Mazanec et al., 2007). The goal is to evaluate tourism competitiveness, since such measurement can contribute to prioritizing the actions planned and the resources allocated to benefit the sector (Barbosa et al., 2010).

A destination's competitiveness can be measured from a quantitative perspective through analysis of data from secondary sources (hard data), or by gathering qualitative information (soft data) from surveys of tourists' opinions, tourism agents, or experts in the sector (Kozak and Rimmington, 1998, 1999). Integrating all of this information requires building composite indicators that aggregate or synthesize a set of individual variables representing the dimensions of the phenomenon to be measured (Croes and Kubickova, 2013).

In line with the above, the main objective of this paper is to construct a synthetic indicator of tourism competitiveness using a new methodology that solves the problems of aggregation of variables expressed in different measures, the assignation of arbitrary weighting within the synthetic indicator and the duplicity of information generated by simple variables when they are added to a composite indicator. All these are unresolved issues in the Travel & Tourism Competitiveness Index (TTCI), one of the most popular synthetic indicators worldwide developed by the World Economic Forum in 2007.

To achieve our goal, we have designed a synthetic indicator that includes the 90 simple variables used in the 2017 edition of the TTCI, with a scope of 80 countries that, taken together, attract over 95% of all international tourist visits and tourism income worldwide. The methodology used to construct the synthetic indicator is based on the P<sub>2</sub> Distance (DP<sub>2</sub>) defined by Pena (1977), and has been applied in a multitude of academic research papers in order to construct synthetic indicators in the areas of economic and social development, welfare or quality of life among others. The main innovation of our work is the application of DP<sub>2</sub> method to the study of tourism destination competitiveness.

The new constructed indicator will allow the 80 selected countries to be classified according to their level of competitiveness, identifying which key factors or dimensions of tourism competitiveness have the greatest influence on its measurement and which explain territorial differences best. Likewise, it will be verified whether the countries that reach highest levels of tourism competitiveness are also the same that attract the largest number of international flows of tourists. To do this, we will group the countries into large geographical areas, using just one figure to represent the average values of our synthetic indicator and the average number of international tourists attracted by each zone.

The paper is organized into four major sections following the introduction. The first of these reviews the most recent literature on tourism competitiveness, focusing on the models developed at the conceptual and empirical levels since the start of the new millennium.

The second section describes the methodology to be applied in the process of constructing the synthetic index of tourism competitiveness, starting from the variables used by TTCI. The major contributions improve both the method of aggregating variables and their weighting, while also fulfilling the other conditions required of a good indicator, including identification of the most relevant dimensions in measuring tourism competitiveness.

The third section presents the results of the synthetic index constructed for the 80 countries most attractive to international tourists, enabling ranking of major/minor tourism competitiveness. We also analysed the variables or partial indicators with the most influence on tourism competitiveness through study of Ivanovic's Discrimination Coefficient and the amount of relative information that each variable contributes to the synthetic index. Finally, we verify the relationship between the countries' tourism competitiveness and their capacity to attract international tourists.

The fourth and last section discusses the major findings arising from our investigation and proposes measures to improve tourism competitiveness, based on its most determining factors according to the synthetic index designed.

#### 2. The concept of Tourism Destination Competitiveness and its measurement

Conceptualizing the competitiveness of a tourism destination involves controversy and confusion due to the scope and complexity of the concept and its multi-faceted nature, which includes different dimensions (Abreu-Novais et al., 2018). This concept has been widely studied in the scholarly literature, although a widely accepted definition has not been reached (Mazanec et al. 2007). According to Crouch and Ritchie (1999), the problem of defining competitiveness stems from the concept's character as comparative (superior relative to what?) and multidimensional (what are the salient qualities?).

The complexity of defining competitiveness is compounded by the lack of consensus on the most rigorous, effective way to identify and measure the dimensions included in the competitiveness of the tourist destination (Abreu-Novais et al., 2015). According to Dwyer and Kim (2003), the main problem arises from the disparate ways in which the different dimensions have been analysed and measured, most of which are not related to each other. The scholarly literature review of the topic shows the development of general models of TDC with long lists of determining factors and attributes but lacks identification of the most important or influential factors determining tourism destination competitiveness (TDC) (Crouch, 2011).

Tourism destination competitiveness is described by Ritchie and Crouch (2003) as the "ability to increase tourism expenditure, to increasingly attract visitors while providing them with satisfying, memorable experiences and to do so in a profitable way, while enhancing the wellbeing of destination residents and preserving the natural capital of the destination for future generations".

Dupeyras and MacCallum (2013) define tourism competitiveness as "the ability of the place to optimise its attractiveness for residents and non-residents, to deliver quality, innovative, and attractive tourism services to consumers and to gain market shares on the domestic and global market places, while ensuring that the available resources supporting tourism are used efficiently and in a sustainable way".

Both definitions summarize the fundamental elements included in most definitions and conceptualizations in the scholarly literature on competitiveness. First, we find competitiveness related to the notion of "ability", in reference to a destination's capability to achieve certain objectives (Abreu-Novais et al., 2015). These objectives can be categorized into three dimensions (Abreu-Novais et al., 2018): economic dimensions, dimensions associated with the well-being of the resident population (1st), attractiveness of and satisfaction provided by the destination (2nd), and sustainability (3rd).

Within the first dimension, many authors hold that a tourism destination's competitiveness contributes to achieving an economic goal associated with increase in citizens' real income, rise in well-being and improvement in residents' quality of life (see Crouch and Ritchie, 1999; Buhalis, 2000; Bordas Rubíes, 2001; Dwyer and Kim, 2003; Ritchie and Crouch, 2003; Dwyer et al., 2004; Bahar and Kozak, 2007). The second dimension focuses on the general attractiveness of the tourism destination and satisfaction with the experiences it offers to visitors compared to other competing destinations (Crouch and Ritchie, 1999; Dwyer and Kim, 2003; Enright and Newton, 2004). The third and final dimension—related to sustainability, understood as "development that meets the needs of the present without compromising the ability of future generations to meet their own needs" (WECD, 1987)—has been treated in various studies, such as Hassan (2000), Hall (2000), Ritchie and Crouch (2003), Wall and Mathieson (2006), Goffi (2013), Mihalic (2016, 2000), Evans (2016), and Cucculelli and Goffi (2016).

The most complete studies of tourism competitiveness have been developed by Crouch and Ritchie (1994, 1995, 1999, 2005), Ritchie and Crouch (1993, 2000, 2003, 2010), and Ritchie et al. (2001). These authors essentially propose a conceptual model to determine the competitiveness and success of a sustainable touristic destination, based on "the national diamond model" developed by Porter (1990). They do so by analysing a set of factors that have been identified and prioritised by CEOs of destination management organizations (DMO's). This model compares the advantages of resource allocation available at each tourist destination to the competitive advantages, defined as the resources made available by each destination to contribute to growth and development of tourism. The global environment (macro) and the competitive environment (micro) have an important effect on tourist destinations, affecting their attractiveness positively or negatively.

Ritchie and Crouch (2003, 2010) identify four groups of determining factors: first, "core resources and attractors" are factors constituting the key motives for which visitors elect one destination or another. Second, "supporting factors and resources" indicate the foundation supporting development of the tourism industry (infrastructure, accessibility, services, lodging, among others). Third, "destination policy, planning and development" are relevant to guiding the directions, form and structure of tourism development and should be supported by the fourth group of factors based on "destination management", undertaken by individuals and organisations through collective action. Finally, a group of factors termed "qualifying and amplifying determinants" may be of importance in increasing or limiting tourism destination competitiveness.

Subsequently, based on the model developed by Crouch and Ritchie (1999), Dwyer developed a comprehensive model of TDC (Dwyer, Livaic and Mellor, 2003). The works of Dwyer and Kim (2003), Dwyer et al. (2004) focus on defining a set of indicators, classified into seven large groups (Endowed Resources, Created Resources, Supporting Factors, Destination Management, Situational Conditions, Demand Factors and Market Performance Indicators) related to tourism destinations' competitiveness, and containing most of the variables and dimensions identified by Crouch and Ritchie's development model, as well as the major elements of destination competitiveness identified by Bukalis (2000), Hassan (2000) and Mihalic (2000).

The research of Dwyer et al. (2003, 2004) focuses on industry agents from Korea and Australia in 2001, gathering opinions on different factors determining the tourism competitiveness through workshops, while also considering another type of objective indicator. It analyses the main components of a set of 83 indicators, extracting 12 factors that explain 66.7% of the variance. The authors underscore the limitations of the analysis—the need to include the opinions of tourists on the relative importance of different indicators measuring destinations' competitiveness as well as the opinions of industry agents. They also conclude the need for a substantial volume of empirical research to develop adequate measures of destination competitiveness from the standpoint of different types of tourists and their motivation for travel.

The model developed by Heath (2003) has a house-like structure composed of four essential elements: The "Foundations", or key factors of competitiveness, include culture, history, climate, business environment, security and health, transportation and communication infrastructure, location and added value of the destination, and equipment and services for the tourist, among others. The "Cement" enables connection among the different dimensions of tourism competitiveness, such as fluidity and transparency of communication channels, relationships established among stakeholders, creation of alliances and pathways for collaboration, provision of information, studies and planning, etc. The "Building Blocks", pillars fundamental to tourist development of a destination, are composed of Sustainable development policies and Global strategic and marketing management. Finally, the "Roof" represents the shared strategic vision around development of the tourism sector, an element crucial to promoting the competitiveness of the tourist destination.

Other more recent contributions that focus on the theorization and development of models of TDC are those by Cvelbar et al. (2016), Andrades-Caldito et al. (2014), Goffi (2013), Hong (2009), Navickas and Malakauskaite (2009), and Omerzel (2006). These models focus on identifying and explaining the forces that drive competitiveness of the destination, in some cases making incremental contributions and in others significant advances in the development of complex models with exhaustive lists of indicators (Abreu et al., 2018).

In addition to models that develop a theoretical and conceptual base for TDC like those mentioned above, numerous empirical studies have been performed that apply some of the models developed, using data on specific destinations to evaluate the significance of the attributes relevant to tourism competitiveness of the destination's relative performance (Crouch, 2011).

Conventionally, competitiveness has been measured through composite indicators, which require collection of data based on myriad simple indicators, even though there is no direct association between these indicators and the destination's level of competitiveness (outcome) (Croes and Kubickova, 2013). OECD reports (2001, 2010a, 2010b, 2011a, 2011b) stress the need to approach the challenge of measuring touristic competitiveness from a multidimensional perspective but point out that there no perfect indicator system. However, establishing a list of relevant variables and encouraging improvements in measurement of them is an important step in the comprehensive analysis of competitiveness. Composite indicators thus constitute a way to avoid the problems proposed, as they enable synthesis of abundant and supposedly relevant information into a single number (Croes, 2011). Further, since they concentrate rich and relevant information, the composite indicators provide those responsible for formulating social and economic policies with a holistic image of the phenomenon to be analysed (Saltelli, 2007).

Mendola and Volo (2017) recently analysed subsequent works that focus on tourism destination competitiveness through composite indicators from a wide set of areas. Among these, we stress Gooroochurn and Sugiyarto (2005), Mazanec and Ring (2011), Blanke et al. (2013), and Assaker et al. (2014), which cover a large number of countries (more than 100); and Garau-Taberner (2007), Huang and Peng (2012), and Croes and Kubickova (2013), which focus on a small number of countries (fewer than 10). Other research on the subject has been applied to various regions within a country, as in the cases of Cracolici and Nijkamp (2008), and Cracolici et al. (2013), which focus on 103 Italian provinces, Croes (2011) on 16 Caribbean Islands, and Zhang et al. (2011) on 16 Chinese cities.

Among the most popular compound indices to measure tourism competitiveness is the TTCI, designed by the World Economic Forum (2007, 2008, 2009, 2011, 2013, 2015 and 2017) and published in *The Travel & Tourism Competitiveness Report* (TTCR). Since the TTCR's first publication, seven reports have been issued, each resembling a monograph on current themes related to travel and tourism. Each report includes the TTCI, which enables ranking of a wide range of countries (136 in the most recent edition), starting from the integration of a total of 90 indicators, structured into 4 sub-indices (enabling environment, T&T policy and enabling conditions, infrastructure, and natural and cultural resources), which compose the 14 pillars of competitiveness.

The last published report (WEF, 2017) is dedicated to promoting a more inclusive and sustainable industry in the future, assuring its growth in an increasingly uncertain environment while simultaneously preserving the natural resources and local communities that depend on the industry. The TTCI integrates data from the World Economic Forum's Executive Opinion Survey and quantitative data from other sources, standardizing the variable in a range of values from 1 to 7 points, which correspond to the best and worst value, respectively.

Entre las limitaciones del TTCI se pueden citar tres que coinciden, principalmente, con las señaladas por Crouch (2011). En primer lugar, este índice omite varios factores o dimensiones relevantes de la competitividad turística del destino, que sí se recogen en otros trabajos citados anteriormente, debido a la ausencia de datos o a su falta de idoneidad y calidad para medir adecuadamente estos factores. En segundo lugar, el TTCI tiene una periodicidad bianual y no se incluyen todos los países, ya que depende de la disponibilidad de datos, en su mayoría secundarios. Sin embargo, para valorar determinados atributos de los destinos es necesario incorporar más información primaria, que es difícil y costosa de obtener con cierta regularidad. En último lugar, el TTCI sólo puede aplicarse a nivel nacional, ya que no se dispone de una desagregación de las variables simples que lo componen para niveles territoriales inferiores.

While several authors (e.g., Croes and Kubickova (2013), Crouch (2007)) have criticised different aspects of these indices, one major criticism is the methodology for aggregating variables or simple indicators, as data are not weighted within the synthetic index, and duplicated data are not removed. Following the TTCI's 2007 report, each pillar was calculated as an unweighted average of the individual variables or indicators. The four sub-indices are also calculated as an unweighted average. Finally, the global TTCI is an unweighted average of the sub-indices.

The studies analysed in the scholarly literature agree in identifying a long list of factors that determine TDC, but it is unlikely that all of these factors have the same importance or influence in determining the level of competitiveness either of the destinations in general or of the individual destinations in specific market segments (Crouch, 2011). As Cvelbar et al. (2016) write, "Further research needs to be undertaken on this issue, but given our findings, the assumption of equal weights of destination competitiveness indicators needs more critical attention than it has received thus far".

For Zhang et al. (2011), in the multiple criteria decision making, the indicator's weight is crucial in measuring the importance of the indicator, and it is usually divided into two types: "One is determined by the knowledge and experience of experts or individuals, named the subjective weight; the other is based on statistical properties and measurement data, named the objective weight". We thus propose a methodology for constructing a synthetic indicator of tourism competitiveness that assigns weights objectively and resolves other problems of aggregation of variables and duplication of information. We describe this methodology in the next section.

## 3. METHODOLOGY

#### 3.1. The P<sub>2</sub> distance synthetic index

To construct the synthetic index of tourism competitiveness, we use the  $P_2$  distance method defined by Pena (1977) from Ivanovic's distance, which modifies the weighting system of simple variables or indicators (correction factors), using the determination coefficient instead of the correlation coefficient. For a detailed study of DP<sub>2</sub> synthetic index, see Pena (1977, 2009), Zarzosa (1996, 2005) and Somarriba (2008).

This methodology has been used widely when constructing indicators that summarize or synthesize a set of variables or partial indicators related to the object to be measured. Although this method was formerly used to measure social well-being in a set of territories (Zarzosa and Somarriba, 2013), several recent studies have applied it to different fields and topics. To illustrate the vast scholarly production in recent decades, we now cite the main studies that have used Pena's P<sub>2</sub> distance indicator (1977) to construct synthetic indicators.

The most-researched areas are thus those related to social well-being and social and economic development. On social well-being, we find studies by Pena (1977, 2009), Zarzosa (1994, 1996, 2012), Zarzosa and Somarriba (2013) and Cuenca and Rodríguez (2010). In the last decade in particular, many studies have been published in significant international journals that focus on social and economic development, such as Cuenca et al. (2010), Rodríguez (2012), Rodríguez and Salinas (2012), Ray (2014) and Rodríguez et al. (2012, 2013, 2014, 2015, 2016, 2018).

Other fields in which the P<sub>2</sub> distance method has been applied are quality of life, quality of work, tourism and environment. More recently, issues related to quality of life have been analysed by Somarriba and Pena (2009), Somarriba et al. (2015) and Somarriba and Zarzosa (2016, 2018). The most important works on quality in employment are those of Ramos et al. (2010), Montero et al. (2010) and Merino et al (2012). Research on tourism has been performed by Pérez et al. (2009), Lozano-Oyola et al. (2012) and Martín et al. (2017, 2018a, 2018b) and on the environment by Escobar (2006, 2008) and Montero et al. (2010).

Major advantages of the P<sub>2</sub> distance synthetic index are its ability to solve problems arising from aggregating variables expressed in different measurement units, the variables' arbitrary weighting in the synthetic index and information duplicity (Somarriba and Pena, 2009). More specifically, these advantages are its fulfilment of a series of properties to be analysed extensively in Section 3.2.

The DP<sub>2</sub> indicator defined by Pena (1977), for any  $j^{th}$  territory (in our case, countries) is the following:

$$DP_{2} = \sum_{i=1}^{n} \frac{d_{ij}}{\sigma_{i}} \left( 1 - R_{i,i-1,\dots,1}^{2} \right) \text{ where } i = 1,\dots,n; j = 1,2,\dots,m$$

where:

 $X_{ij}$  is the value of  $i^{th}$  variable in the  $j^{th}$  country  $d_{ij} = |x_{ij} - x_{i^*}|$  is the difference between the value taken by  $i^{th}$  variable in the  $j^{th}$ country and the minimum of the  $i^{th}$  variable in the whole set of countries n is the number of variables  $\sigma_i$  is the standard deviation of  $i^{th}$  variable  $R_{i,i-1,i-2,\dots,1}^2$ , is the determination coefficient in the regression of variable  $X_i$  over

 $X_{i-1}$ ,  $X_{i-2}$ ,...., $X_1$  already included, where  $R_1^2 = 0$ 

The DP<sub>2</sub> synthetic index evaluates differences among distinct geographic areas related to the object to be studied, in our case the tourism competitiveness of a given set of countries. As the distance, we use the minimum deviation. In other words, each country is compared to a fictitious baseline reference, the case of an imaginary country that scores the minimum value for all simple variables or indicators, yielding a value of zero on the DP<sub>2</sub> synthetic index. The standard deviation is used to correct the scale, solving the problem of heterogeneity of unit measures; the units in which the variables were originally expressed are converted into abstract units (Somarriba and Zarzosa, 2016).

The coefficient of determination ( $R_{i,i-1,i-2,...,1}^2$ ) measures the variation in each variable explained by the linear regression relative to preceding variables or partial indicators. As a result, Pena (1977) defined ( $1-R_{i,i-1,i-2,...,1}^2$ ) as the "correction factor" that eliminates redundant information from the variables already in the synthetic index, such that the DP<sub>2</sub> synthetic index only includes the new information introduced by each variable or partial indicator (Somarriba et al. 2015). The "correction factors" thus assign different levels of importance to each of the variables incorporated in the synthetic index, eliminating the problem of arbitrary weighting. Were all variables to correlate amongst themselves, the weighting of each would be the same in the DP<sub>2</sub> synthetic index.

#### 3.2. Major properties of the DP<sub>2</sub> synthetic index

As stated by Pena (1977, 2009), Zarzosa (1996, 2005) and Somarriba (2008), the DP<sub>2</sub> synthetic index has a set of properties that provide advantages over other aggregation methods, such as Principal Components Analysis (PCA) or Data Envelopment Analysis (DEA). These advantages include:

I. Existence and Determination

The mathematical function defining the  $DP_2$  synthetic index exists and should not be undetermined for the entire system of partial indicators as long as there is variance in the all components. The variance must also be a finite and non-zero value.

#### II. Monotony

When the other variables are constant, positive variance in any partial variable or indicator will have an effect of positive variance on the DP<sub>2</sub> synthetic index. Likewise, negative variances the DP<sub>2</sub> synthetic index will respond negatively.

#### III. Uniqueness

Given a set of ordered partial indicators, the mathematical function defining the DP<sub>2</sub> synthetic index will produce a single value.

#### IV. Invariance

The DP2 synthetic index does not vary with changes in the origin and/or scale of the units of measure in which the partial indicators are expressed.

#### V. Homogeneity

As a function of partial indicators, the mathematical function defining the  $DP_2$  synthetic index is a homogeneous function of degree 1.

#### VI. Transitivity

If (a), (b) and (c) are three situations distinct from the object measured by the synthetic index, and  $DP_2(a)$ ,  $DP_2(b)$  and  $DP_2(c)$  are the values taken by the synthetic index for these three situations, then  $DP_2(a)>Dp_2(b)$  and  $DP_2(b)>DP_2(c)$ , in which case  $DP_2(a)>DP_2(c)$ .

#### VII. Exhaustiveness

The synthetic index must incorporate the most information provided by the partial indicators in a useful manner.

#### VIII. Additivity

In the synthetic index of distance defined to compare two territories (in our case, countries), the difference obtained between the territories measured directly by the distance indicator must equal the difference that would be obtained when comparing the synthetic indexes of each country.

#### IX. Invariance relative to the reference base

The synthetic index of distance defined to compare countries must be invariant relative to the reference base for each country, assuming this base is the same for all countries.

#### X. Conformity

Given that factor  $(1-R_{i,i-1,i-2,....,1}^2)$  varies according to variable entry order, the result of the DP<sub>2</sub> synthetic index will also vary according to the entry order of the variables or partial indicators. It is thus necessary to establish a hierarchical ordering of variables so that the DP<sub>2</sub> synthetic index verifies the property of uniqueness.

XI. Neutrality

Means are non-arbitrary in importance or weighting assigned to variables in the synthetic index. The weighting is not determined in advance, as may occur in other aggregation methods, but as a result of the calculation procedure for the DP<sub>2</sub>synthetic index.

To assure fulfilment of the properties of the DP<sub>2</sub> synthetic index, we multiply by -1 the partial variables or indicators whose increase downgrades the goal of measuring the level of tourism competitiveness in our study (Somarriba et al. 2015). Increase in the value of the variables thus indicates improvement in the destination's global tourism competitiveness.

# 3.3. Power of discrimination of the variables and volume of global information they bring to the DP<sub>2</sub> synthetic index

To quantify the discriminant power of each variable or partial indicator included in the DP<sub>2</sub> synthetic index, we applied the "Ivanovic's discrimination coefficient" (Ivanovic 1974), defined as follows:

$$DC_{i} = \frac{2}{m(m-1)} \sum_{j,l>j}^{k_{i}} m_{ji} m_{li} \left| \frac{x_{ji} - x_{li}}{\overline{X_{i}}} \right|$$

where:

*m* is the number of countries in set P  $x_{ji}$  is the value of variable  $X_i$  in country *j*, and  $x_{li}$  the minimum value taken by variable  $X_i$  in country **j**   $m_{ji}$  is the number of countries where the value of  $X_i$  is  $x_{ji}$   $\dot{X}_{im}$  is the average of  $X_i$ , and  $k_i$  is the number of different values taken by  $X_i$  in set P.

As stated by Zarzosa (1994), this indicator is bounded by 0 and 2 and takes a value of zero when all values of  $X_i$  are equal, making the discriminant power of the variable zero. The determinant coefficient takes the value of 2 when only  $X_i$  takes a non-zero value different in a country and the remaining m-1 values are zero. In this case, the variable will have total discriminant power. To calculate this coefficient, the variables need not be standardized, as the coefficient does not exist when  $\bar{X}_i$ =0.

To find the global information provided by variables or partial indicators for the  $DP_2$  synthetic index, we define the "Ivanovic-Pena Global Information Coefficient" as a measure combining Ivanovic's discrimination coefficient (1974) and Pena's correction factor (1977), according to the following expression:

$$CIP = \sum_{i=1}^{n} DC_i \left( 1 - R_{i,i-1,i-2,\dots,1}^2 \right)$$

where *n* is the total number of variables or partial indicators,  $DC_i$  is Ivanovic's discriminant coefficient and  $(1-R_{i,i-1,i-2,\dots,1}^2)$  is Pena's correction factor.

If we wish to measure the global impact produced by each variable on the  $DP_2$  synthetic index in relative terms, we enter each variable, ranked, using the "individual relative information coefficient" as defined by Zarzosa (1996):

$$\alpha_{i} = \frac{DC_{i}(1 - R_{i,i-1,i-2,\dots,1}^{2})}{CIP}$$

This coefficient takes values between 0 and 1, and measures the relative amount of global information that each variable contributes to the synthetic index, considering either useful information (not duplicated) brought by each variable or partial indicator, or its discriminant

power. The coefficient thus shows the relevance of each variable when measuring tourism destination competitiveness—our research objective.

#### 3.4. Constructing the DP<sub>2</sub> synthetic index of tourism competitiveness.

In calculating the proposed synthetic index of tourism competitiveness using Pena's  $P_2$  distance method, we consider the 90 variables or individual indicators composing the TTCI designed by the World Economic Forum in its most recent published issue (2017). The dataset of all variables, which can be consulted in the bibliographic references (WEF, 2017) has been obtained from a spreadsheet available in the download section of the World Economic Forum website.

The first step to develop our synthetic indicator is constructing partial synthetic indexes for each of the 14 pillars or dimensions composing the TTCI, using the methodology previously described and integrating all the simple variables selected in each pillar.

Once the 14  $DP_2$  synthetic indexes are obtained for each dimension considered, we calculate the synthetic index of competitiveness, which will be called "Travel & Tourism Competitiveness Index –  $DP_2$ " (TTCI- $DP_2$ ) and will integrate the partial synthetic indexes calculated for each pillar, as shown in Figure 1.



#### Figure 1 Calculation procedure for Travel & Tourism Competitiveness Index - DP<sub>2</sub>

Source: The authors

#### 4. **RESULTS**

The Travel & Tourism Competitiveness Index -  $DP_2$  that we have constructed using the  $P_2$  distance method has 14 variables or partial indicators representing the different pillars or dimensions included in our object of study—tourism destination competitiveness—following the structure of the TTCI published by the World Economic Forum in 2017. As described in the methodology section, the variables are integrated into the synthetic index following an entry order determined by the absolute linear correlation coefficient.

Table 1 shows the entry order of the partial indicators, by correlation coefficient, as well as the correction factors representing the new information that each partial indicator contributes when the TCCI-DP<sub>2</sub> is incorporated. According to the results obtained, all partial indicators show high correction factors (over 30%), which means that they contribute useful, non-duplicated information to the synthetic index. All partial indicators that compose the TTCI-DP<sub>2</sub> are thus relevant to measuring the different dimensions of tourist destination competitiveness.

ICT readiness0Human resources and labour market0Ground and port infrastructure0Tourist service infrastructure0Business environment0Air transport infrastructure0Environmental sustainability0		lactors
Human resources and labour market0Ground and port infrastructure0Tourist service infrastructure0Business environment0Air transport infrastructure0Environmental sustainability0	.8801	1.0000
Ground and port infrastructure0Tourist service infrastructure0Business environment0Air transport infrastructure0Environmental sustainability0	.8243	0.3927
Tourist service infrastructure0Business environment0Air transport infrastructure0Environmental sustainability0	.8031	0.4288
Business environment0Air transport infrastructure0Environmental sustainability0	.8002	0.5641
Air transport infrastructure0Environmental sustainability0	.7369	0.3561
Environmental sustainability 0	.7143	0.5021
	.6912	0.4629
Health and hygiene 0	.6290	0.4398
Prioritization of travel & tourism 0	.6155	0.5039
Safety and security 0	.5943	0.5859
Price competitiveness 0	.5100	0.5214
International openness 0	.4880	0.6386
Cultural resources and business travel 0	.3613	0.3212
Natural resources 0	.2087	0.4219

Table 1 Structure of Travel & Tourism Competitiveness Index - DP<sub>2</sub>

Source: The authors

The partial indicator that enters the synthetic index first—and which has the highest correlation coefficient—is "ICT readiness". Thus, 100% of the information brought by this variable is incorporated into the TTCI-DP<sub>2</sub>. This result is not unexpected given the important role ICTs play in every country's tourism competitiveness, especially with the increasing use of mobile devices and the services provided through them. Indeed, the last issue of the "Travel & Tourism Competitiveness Report" (WEF 2017) states that, "as the Fourth Industrial Revolution expands, digital is increasingly becoming a basic requirement to be competitive across the T&T industry. Countries not integrating technology and enhancing their connectivity will be left behind. In less than two years, the share of online booking has exploded, from 9% to almost 33%".

In second place, we find the partial indicator "Human resources and labour market", which involves education level of the population, business investment in training, and companies' policies and practices towards their customers, labour facilities and improvement of workers' skills, as well as extent of women's participation in the labour market. Although this dimension has a high correlation with the TTCI-DP<sub>2</sub>, it contains only 39.27% new information when

incorporated into the synthetic index. That is, 60.73% of the information was provided by the previous variable. Countries with high rates of ICT development also tend to have a more dynamic and balanced labour market and thus more highly qualified human resources. We therefore believe that this relationship could explain the low contribution of new information by this variable.

The next partial indicators in the  $TTCI-DP_2$  relate to the infrastructure available in the countries to provide transportation, lodging and other services oriented towards tourists.

Third, fourth and sixth place are thus occupied by the variables "Ground and port infrastructure", "Tourist service infrastructure" and "Air transport infrastructure", which contribute 42.88%, 56.41% and 50.21% of new information not collected by previous variables, respectively. These three partial indicators contain information on aspects crucial to attracting international tourist flows, such as quantity and quality of transportation infrastructures (highways, railways, ports and airports), and availability and quality of lodging and other tourist services.

In fifth place in the synthetic index, we have the variable "Business environment", which includes information on the country's legal framework and its positive or negative impact on business creation and development. This variable's contribution to the TTCI-DP<sub>2</sub> is relatively low, with a correction factor of 35.61%, since the rest of the information it brings was included in the partial indicators previously incorporated.

From the seventh position on, the variables show a lower degree of correlation with our synthetic index of touristic competitiveness. It is worth noticing, however, the greater amount of information contributed to the index by the partial indicators "International openness" (63.86%), "Safety and security" (58.59%), "Price competitiveness" (52.14%) and "Prioritization of travel & tourism" (50.39%). The variable that contributes least is "Cultural resources and business travel" (32.12%), second-to-last for inclusion in the TTCI-DP<sub>2</sub>. The last variable, "Natural resources", has the lowest absolute correlation coefficient with the synthetic index and contributes 42.19% of its information.

After analysing the structure of the synthetic index through correction factors, we examine the discriminant power of its variables or partial indicators.

To do so, we use Ivanovic's Discrimination Coefficient, discussed in the methodology section. This coefficient ranges from 0 to 2, reflecting the two extreme values the variable can take, zero or total discrimination power, respectively.

Table 2 shows the values of Ivanovic's Discrimination Coefficient for each partial indicator of the  $TTCI-DP_2$ . The variables with the greatest discriminant power are related to the natural and cultural resources in each country and to infrastructure to ensure transportation, lodging and other tourist services.

Partial variables or indicators	DC
Cultural resources and business travel	0.9342
Air transport infrastructure	0.6290
Natural resources	0.5041
Ground and port infrastructure	0.4952
Tourist service infrastructure	0.3967
International openness	0.3361
Safety and security	0.3295
ICT readiness	0.2995
Human resources and labour market	0.2868
Prioritization of travel & tourism	0.2404
Price competitiveness	0.2363
Business environment	0.1807
Environmental sustainability	0.1776
Health and hygiene	0.1685

Table 2 Ivanovic's Discrimination Coefficient

Source: The authors

The partial indicator "Cultural resources and business travel" has the highest Ivanovic's Discrimination Coefficient (0.9342), indicating that cultural heritage resources are distributed unequally among countries, given this coefficient's relationship to the Gini Index as described in the methodology section. The same occurs with "Natural resources", which has the third-highest value of Ivanovic's DC (0.5041).

The variable "Air transport infrastructure" is the second most discriminant, also showing disparities in flight availability, companies and airports among the countries analysed. In fourth place are the partial indicators "Ground and port infrastructure" and "Tourist service infrastructure", elements important to tourist services available, such as resources and quality of infrastructure available in the countries for transportation, lodging and other tourist-oriented services.

In a middle position in terms of discriminant power are the partial indicators "International openness", "Safety and security", "ICT readiness" and "Human resources and labour market". "International openness" includes information on obstacles or barriers that countries pose to the entrance of international tourists, as well as to trading of goods and services. The other three factors create a favourable or unfavourable environment for the tourist, such as criminal activities, level of protection guaranteed by authorities, degree of ICT development and labour environment.

Less discriminant partial indicators are related to government policies to promote travel and tourism, indicating that these pillars of competitiveness are less unequal among the countries analysed. From major to minor discriminant power we find "Prioritization of travel & tourism", "Price competitiveness", "Business environment", "Environmental sustainability" and "Health and hygiene", which contribute important information, such as priority governments grant tourism in their investment policies, development and marketing, price of tourist services, legal framework and ease of creating companies, environmental regulation and protection, and finally provision of sanitary resources, hygiene and contagious disease control.

So far, we have been studying the useful information that each partial indicator contributes to the TTCI-DP<sub>2</sub> synthetic index through the correction factor and its discriminant power separately. If we combine these two types of information, we obtain the individual relative information coefficient ( $\alpha$ ), which measures the contribution in relative terms made by each variable or partial indicator to the tourism competitiveness DP<sub>2</sub> synthetic index we have constructed. The sum of the individual contributions of each partial indicator is 1.

The partial indicators with high correction factors and great discriminant power will thus individually contribute large amounts of information to  $TTCI-DP_2$  synthetic index. This high contribution means that the factors are determining factors in measuring countries' tourism competitiveness. We have thus fulfilled our goal of identifying these determinants.

As Table 3 shows, the first seven partial indicators together contribute 70% of the information to the TTCI-DP<sub>2</sub> synthetic index, and the following seven the remaining 30%. The factors determining tourism competitiveness in the 80 countries most visited by international tourists are thus those related to infrastructure of transportation and lodging available, cultural and natural resources, level of ICT development and country's degree of openness.

Partial Indicators	α
Air transport infrastructure	0.1239
Cultural resources and business travel	0.1177
ICT readiness	0.1175
Tourist service infrastructure	0.0878
International openness	0.0842
Natural resources	0.0834
Ground and port infrastructure	0.0833
Safety and security	0.0757
Price competitiveness	0.0483
Prioritization of travel & tourism	0.0475
Human resources and labour market	0.0442
Environmental sustainability	0.0323
Health and hygiene	0.0291
Business environment	0.0252

Table 3Contribution of individual relative information coefficient to TTCI-DP2

Source: The authors

The most relevant pillars for measuring tourism destination competitiveness are "Air transport infrastructure", "Cultural resources and business travel" and "ICT readiness", which taken together explain almost 36% of existing disparities among the countries analysed. "Tourist service infrastructure", "International openness", "Natural resources" and "Ground and port infrastructure" contribute 8-9% information individually.

The pillars less relevant to explaining tourism competitiveness, in contrast, involve favourable or unfavourable influence of the environment ("Business environment", "Health and hygiene", "Human resources and labour market" and "Safety and security"), and policies and conditions for development of the travel and tourism sector ("Environmental sustainability", "Prioritization of travel & tourism" and "Price competitiveness").

Now that we have identified the pillars with the strongest influence in determining the tourism competitiveness of the 80 countries that receive the most international tourists, we will analyse the classification of those countries resulting from the synthetic index of tourism competitiveness (TTCI-DP<sub>2</sub>) and the aggregate data by large geographical regions.

Table 5 (Appendix) shows the countries, ranked from major to minor distance from an imaginary country in which all partial indicators associated with different pillars or dimensions of tourism competitiveness take the minimum value and would thus have a DP<sub>2</sub> synthetic index of zero.

In 2017, the country with the greatest tourism competitiveness was the United States, with a distance of 26.79 points from the imaginary baseline country. Zimbabwe was the least competitive, at a distance of 8.91 points. The TTCI-DP<sub>2</sub> thus ranges 17.87 points between the highest and lowest country.

The five countries in the best position in the synthetic index are the United States, Singapore, Japan, Germany and Spain, which receive almost 20% of international tourists attracted by the set of 80 countries considered in our analysis. Widening the selection, we verify that the 25 countries in the best position in the synthetic index attract 49.24% of total volume of international tourists, while the 25 countries in worse position receive only 15.28%. These data show very unequal distribution of ability to attract international tourists, as well as a significant concentration of travellers in a small number of countries.

Grouping the countries by large geographic areas (Table 4) provides a clearer view of the differences in tourism destination competitiveness. According to our synthetic index TTCI-DP<sub>2</sub>, the most competitive region is western Europe (with an average value of 23.97 points), with Germany, Austria, Switzerland, United Kingdom, France and Holland distinguished for both attractiveness and very similar values. Next are East Asia and the Pacific, with an average value of 23.48 points and Japan, Hong Kong SAR, Australia and New Zealand as leaders.

Aroac	No. of	Range	Moon	Standard	Coefficient of
Aleas	Countries		wear	Deviation	variation
Africa	6	8.71	13.92	3.74	0.269
Balkans and Eastern Europe	7	5.52	18.78	1.86	0.099
East Asia and the Pacific	7	7.15	23.48	2.51	0.107
Eurasia	6	8.18	15.82	2.99	0.189
Middle East	7	11.47	18.52	3.57	0.193
North and Central America	7	10.35	20.63	3.76	0.182
Northern Europe	7	4.68	23.08	1.94	0.084
South America	6	4.20	17.13	1.55	0.091
Southeast Asia	10	13.20	17.28	4.24	0.246
Southern Europe	8	7.40	21.36	2.33	0.109
Western Europe	9	4.20	23.97	1.35	0.056
TOTAL	80	17.87	19.65	4.15	0.211

#### Table 4 Measures of TTCI-DP<sub>2</sub> by large geographic areas

Source: The authors

Northern Europe is the third-most competitive areas, with a value very close to that of the synthetic index (23.08 points) of the preceding areas, led by Norway, Finland, Sweden and Denmark. The next area is southern Europe, with Spain and Portugal in the best positions, although the value of the TTCI-DP<sub>2</sub> (21.36 points) is almost 2 points less than that of the three previous areas.

Countries in Africa and Eurasia occupy the last positions in the synthetic index of tourism competitiveness (TTCI-DP<sub>2</sub>), with average values of 13.92 and 15.82 points, respectively. In Africa, Morocco, South Africa, Tunisia and Egypt lead the classification. Of the countries between Europe and Asia (Eurasia), the best-positioned countries are Azerbaijan, Georgia and Russia.

Figure 2 compares levels of tourism competitiveness of the 80 countries chosen, grouped by large geographical area according to the synthetic index (TTCI-DP<sub>2</sub>), as well as the average number of international travellers attracted by each area. To visualize the different regions' positions more clearly, a line of discontinuous points was drawn along each axis to show the average of each variable represented, forming four quadrants.





Source: The authors

We observe that the areas located in the upper right quadrant are optimal because they achieve high levels of tourism competitiveness and also attract greater flows of international tourists. This quadrant contains the regions of Western and Southern Europe, East Asia and the Pacific, and North and Central America.

In contrast, the lower left quadrant represents the worst scenario. The regions located here are the least competitive and attract a lower volume of international tourists. This quadrant contains Africa, Eurasia and South America.

Finally, the remaining quadrants represent unusual positions, as it is not common to find areas with high levels of tourism competitiveness and low market share in attracting international tourists, as occurs in higher left quadrant and the inverse (lower right quadrant). Figure 2 shows that Northern Europe has high values in the synthetic index of tourism competitiveness but nevertheless does not attract a large volume of international tourism. It is also worth noting that no area in the lower right quadrant shows a combination of low levels of tourism competitiveness with high volumes of tourists.

## 5. DISCUSSION AND CONCLUSIONS

Applying the  $P_2$  distance methodology indicated to measure TDC by constructing a synthetic indicator has enabled us to identify the factors or dimensions that most strongly determine the differences in competitiveness among the destinations analysed. The properties that the  $DP_2$  synthetic indicator fulfils and the iterative process followed to reach the final solution make it an ideal indicator to classify destinations according to their level of tourism competitiveness. Among other advantages, the indicator eliminates redundant information in the variables by integrating it into a composite indicator and assigns weights objectively, following the property of neutrality explained above.

This study's findings focus primarily on identifying the most influential dimensions of tourism competitiveness, enabling design of the most effective and important policies and actions to achieve the goal of improving the international competitiveness of a destination. The results can also be contrasted with the main theoretical and conceptual models of TDC, as well as with other empirical studies performed. Further, we have analysed the countries with the greatest tourism competitiveness, grouped them into large regions of the world according to the classification produced by the synthetic indicator developed.

According to the results obtained, the most significant factors determining tourism competitiveness of the 80 destinations analysed can be grouped into two categories. First, those termed "Core Resources and Attractors" in the model developed by Crouch and Ritchie (1999) are the key motivators for visiting a destination. Second, the "Supporting Factors and Resources" provide the foundation for establishing a solid, successful tourist industry. Of the 14 pillars included in our synthetic indicator TTCI-DP<sub>2</sub>, the first 7 fall within these two groups of factors, together explaining 70% of the synthetic indicator's variance (Table 3). The 7 remaining pillars contribute less to explaining the differences in competitiveness among the countries and are associated with the other groups of factors identified by Crouch and Ritchie.

If we compare the results to the model developed by Dwyer and Kim (2003), we again confirm the importance, on the one hand, of the "Core resources", which include "Endowed resources" (Natural resources, heritage and culture) and "Created resources" (Tourism infrastructure, special events, activities and entertainment, etc.). We also confirm the importance of "Supporting factors and resources"—that is, the general infrastructures, quality of services for the tourist and accessibility of the destination, among other factors. As Table 3 shows, the pillars

of "Cultural resources and business travel", "Tourist service infrastructure" and "Natural resources" belong to "Core resources", whereas "Air transport infrastructure", "ICT readiness", "International openness" and "Ground and port infrastructure" are termed "Supporting factors and resources".

As to the model developed by Heath (2003), the most influential dimensions determining tourism competitiveness in the 80 countries analysed in our study belong to those termed the "Foundations". As Table 3 shows, the pillars "Air transport infrastructure", "ICT readiness", and "Ground and port infrastructure" are considered as the "Enablers", since they provide a solid base on which to build a successful tourism industry. The pillars "Cultural resources and business travel" and "Natural resources" would then be the "Key attractors", as they constitute the primary motivations for inbound tourism. The pillar "Tourist service infrastructure", which also makes a high relative individual contribution to the synthetic indicator TTCI-DP<sub>2</sub>, is included in the factors termed "Facilitators", factors that influence the experience and perceived value of the trip.

Among the empirical studies that have constructed composite indicators and analysed the weights of the factors or dimensions that determine TDC, we highlight Gooroochurn and Sugiyarto (2005). Our results, like theirs, show that technology is one of the factors that most strongly differentiate international tourist destinations; dimensions associated with the natural environment register lower weights.

Posteriormente, Crouch (2011) realizó una investigación mediante un panel de expertos entre los que se encontraban "destination managers and tourism researchers", para identificar los factores o atributos que afectan a la competitividad de los destinos turísticos, basándose en el modelo desarrollado por Crouch and Ritchie (1999). Se analizaron un total de 36 subfactores, agrupados en cinco grandes grupos de factores, de los cuales, 10 registraban medidas de determinación estadísticamente significativamente mayores que el promedio (Literal: "Ten of the 36 attributes were found to have determinance measures statistically significantly greater than average"). Claramente, de los cinco grupos principales de factores, "Core Resources and Attractors" es el grupo determinante de la competitividad de los destinos turísticos, ya que en éste se encuadran 6 de los 10 subfactores identificados. A continuación, se sitúa el grupo denominado "Supporting Factors and Resources", con 2 subfactores (Infrastructure and Accessibility). Como se puede constatar, los resultados de nuestro trabajo coinciden con los de Crouch (2011), ya que los 7 pilares o dimensiones que contribuyen en mayor medida a explicar la competitividad de los 80 destinos turísticos, pertenecen a estos dos grupos de factores (Tabla 3).

According to the TTCI-DP<sub>2</sub> values, the country positioned first is the United States, followed by Singapore, Japan, Germany and Spain. These five countries receive almost 20% of all international tourists attracted by the set of countries analysed, while the 25 countries in worst position in our synthetic index attract only 15.28%, with Zimbabwe in last position.

If we examine large geographical area, Western and Southern Europe, East Asia and the Pacific, North and Central America achieve the highest levels of tourism competitiveness. The case of Northern Europe countries is paradigmatic, however, in that they attain high levels of competitiveness but cannot attract large volumes of international tourists.

La comparación realizada entre el nivel de competitividad alcanzado por los 80 países analizados, según el indicador sintético TTCI-DP<sub>2</sub>, y el número de llegadas de visitantes internacionales, no implica que se esté asumiendo que una mayor competitividad de un destino equivalga a un mayor número de visitantes. En nuestra investigación se constata, únicamente,

que las llegadas de turistas internacionales se concentran, en mayor medida, en los destinos que alcanzan niveles superiores de competitividad, aunque no siempre, como es el caso de los Northern Europe countries . Como destaca la literatura relevante sobre el tema, la competitividad de un destino debe evaluarse en relación con la capacidad del mismo para alcanzar los objetivos marcados in a tourism destination strategy, los cuales no están necesariamente relacionados con la maximización de las llegadas de visitantes.

Ciertamente, ni las mejoras en competitividad ni los éxitos alcanzados por un destino turístico, deberían estar asociados únicamente al crecimiento en la atracción de visitantes. Las políticas centradas exclusivamente en el crecimiento de la demanda pueden derivar en saturación de destinos y en el consiguiente rechazo de los locales (Martin et. al, 2018). En este sentido numerosas ciudades europeas están sufriendo las consecuencias de décadas de políticas progrowth (Russo & Quaglieri, 2014). Desde un punto de vista ambiental uno de los factores que más impacta en la sostenibilidad del destino, es precisamente la superación de la capacidad de carga (Qiu et al., 2018). Por lo tanto, las políticas de crecimiento de las llegadas deben asumir otras dimensiones asociadas a la sostenibilidad ambiental, social y económica del destino.

El concepto de sostenibilidad hace referencia a la capacidad de las actividades productivas para satisfacer las necesidades del presente sin comprometer las posibilidades de las futuras generaciones (United Nations, 1987). La Organización Mundial del Turismo señala que los modelos de turismo sostenible deben atender a las necesidades de los turistas actuales y de las regiones receptoras, y a la vez proteger los recursos en los que estas actividades se basan, garantizando las oportunidades a futuro (World Tourism Organization, 1993). El crecimiento de las llegadas debería ser un reflejo de la competitividad del destino y de su buen hacer, y no un objetivo absoluto que no considera las circunstancias del destino.

As our analysis verifies, a large portion of the disparities in tourism competitiveness among the countries is based on the key pillars or dimensions we have noted. If we wish to improve tourism competitiveness, we must thus focus on policies to promote and boost the tourism sector by developing it in directions that facilitate international tourist visits.

First, improving infrastructures and air services is fundamental to achieving this goal. Countries must expand the flights and companies operating in each country, as well as the rest of their transport infrastructure, to facilitate access to foreign travellers.

Second, countries must increase the value of their cultural and natural resources by investing in the rehabilitation and maintenance of historic and artistic heritage, as well as environmental protection.

Third, developing ICTs is a key issue, especially those oriented to commerce and tourist services and delivered through mobile devices. As Lobo Rodríguez et al. (2018) indicate, "actions must be proposed that promote the competitiveness of the destination, as is the case of the use of new technologies that provide valuable data on consumers in the tourism industry to conduct tourism intelligence".

Last, but not least, it is important to improve and expand on infrastructures for lodging and services to tourists, as well as to allow more flexibility in entry visas for international travellers in countries with less open to foreigners.

In the future, the methodology proposed in this paper could constitute a very interesting line of research to be explored, with the aim of constructing synthetic indicators that integrate

variables representative of the key dimensions of tourism competitiveness previously studied in the scientific literature.

When applying this methodology to new territorial areas, infinite possibilities open up. Countrywise, our research can be applied to any area of the world, either grouping those with similar social, economic or cultural characteristics or comparing countries of very different areas from a tourism development or economic point of view. At a higher level of disaggregation, the applications are also very broad, either as regions, countries or municipalities of the same or different countries. Similarly, the temporal analysis will allow for the monitoring and evaluation of the progresses made in tourism competitiveness of the analysed territories. For all this, we believe that this methodology contributes significantly to improving the measurement of a multidimensional concept such as tourism competitiveness.

# **APPENDIX**

				International tourist visits
POSITION	COUNTRY	AREA TTCI-DP <sub>2</sub>		(Thousands)
1	United States	North and Central America	26.78	77,510.28
2	Singapore	Southeast Asia	25.92	12,051.93
3	Japan	East Asia and the Pacific	25.90	19,737.41
4	Germany	Western Europe	25.59	34,971.46
5	Spain	Southern Europe	25.14	68,521.26
6	Hong Kong SAR	East Asia and the Pacific	25.11	26,686.03
7	Norway	Northern Europe	25.11	5,361.00
8	Australia	East Asia and the Pacific	25.06	7,444.40
9	Austria	Western Europe	24.98	26,718.95
10	Switzerland	Western Europe	24.85	9,304.63
11	New Zealand	East Asia and the Pacific	24.81	3,039.00
12	Finland	Northern Europe	24.80	2,622.04
13	United Kingdom	Western Europe	24.55	34,435.84
14	France	Western Europe	24.55	84,451.62
15	Sweden	Northern Europe	24.24	10,522.00
16	Netherlands	Western Europe	24.14	15,007.00
17	United Arab Emirates	Middle East	23.93	14,200.00
18	Canada	North and Central America	23.91	17,977.29
19	Portugal	Southern Europe	23.90	10,140.20
20	Denmark	Northern Europe	23.48	10,424.00
21	Ireland	Western Europe 23		9,528.00
22	Estonia	Northern Europe	23.07	2,988.73
23	Taiwan, China	East Asia and the Pacific	22.64	10,439.79
24	Belgium	Western Europe	22.45	8,354.75
25	Korea, Rep.	East Asia and the Pacific	22.12	13,231.65
26	Malaysia	Southeast Asia	21.94	25,721.25
27	Qatar	Middle East	21.54	2,929.63
28	Malta	Southern Europe	21.50	1,783.37
29	Greece	Southern Europe	21.46	23,599.46
30	Czech Republic	Western Europe	21.39	11,148.00
31	Panama	North and Central America	21.34	2,109.37
32	Slovenia	Balkans and Eastern Europe	21.17	2,706.78
33	Italv	Southern Europe	20.87	50.731.77
34	, Croatia	Southern Europe	20.80	12,683.18
35	Costa Rica	North and Central America	20.69	2.660.26
36	Lithuania	Northern Europe	20.45	2.071.30
37	Latvia	Northern Europe	20.43	2.023.50
38	Poland	Balkans and Eastern Furope	19.91	16.728.00
39	Chile	South America	19.85	4,478.34

# Table 5. Classification of countries in Travel & Tourism Competitiveness Index - DP2

				International tourist visits
POSITION	COUNTRY	AREA	TTCI-DP₂	(Thousands)
40	Thailand	Southeast Asia	19.72	29,923.19
41	Hungary	Balkans and Eastern Europe	19.49	14,316.00
42	Cyprus	Southern Europe	19.48	2,659.40
43	Slovak Republic	Balkans and Eastern Europe	19.37	6,816.00
44	Azerbaijan	Eurasia	18.96	1,921.93
45	Bulgaria	Balkans and Eastern Europe	18.85	7,099.00
46	China	East Asia and the Pacific	18.75	56,885.70
47	Georgia	Eurasia	18.26	2,281.97
48	Israel	Middle East	18.03	2,799.50
49	Uruguay	South America	18.02	2,773.11
50	Jordan	Middle East	17.97	3,761.07
51	Oman	Middle East	17.90	1,897.00
52	Sri Lanka	South-East Asia	17.87	1,798.38
53	Saudi Arabia	Middle East	17.82	17,994.22
54	Mexico	North and Central America	17.78	32,093.32
55	Turkey	Southern Europe	17.74	39,478.00
56	Morocco	North Africa	17.62	10,176.76
57	South Africa	Southern Africa	17.52	8,903.77
58	Indonesia	Southeast Asia	17.48	10,406.76
59	Jamaica	North and Central America	17.45	2,123.04
60	Romania	Balkans and Eastern Europe	16.99	2,234.52
61	Brazil	South America	16.74	6,305.84
62	Russian Federation	Eurasia	16.51	31,346.49
63	Dominican Republic	North and Central America	16.43	5,599.86
64	Argentina	South America	16.31	5,736.38
65	Kazakhstan	Eurasia	16.27	4,559.50
66	Peru	South America	16.20	3,455.71
67	Colombia	South America	15.65	2,978.18
68	Albania	Balkans and Eastern Europe	15.65	3,784.36
69	Tunisia	North Africa	15.27	5,359.31
70	Philippines	Southeast Asia	15.23	5,360.68
71	Vietnam	Southeast Asia	14.76	7,943.60
72	Egypt	North Africa	14.33	9,139.10
73	Ukraine	Eurasia	14.12	12,428.29
74	India	Southeast Asia	13.98	8,027.13
75	Lao PDR	Southeast Asia 13.1		3,543.33
76	Cambodia	Southeast Asia 1		4,775.23
77	Iran, Islamic Rep.	Middle East	12.46	5,237.00
78	Kyrgyz Republic	Eurasia	10.78	3,051.00
79	Algeria	North Africa	9.88	1,710.00
80	Zimbabwe	Southern Africa	8.91	2,056.59

Source: The authors

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