# COMUNICAR LA AROUTECTURA DEL ORIGEN DE LA MODERNIDAD A LA ERA DIGITAL

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# COMUNICAR LA ARQUITECTURA

del origen de la modernidad a la era digital

TOMO I

### JUAN CALATRAVA DAVID ARREDONDO GARRIDO MARTA RODRÍGUEZ ITURRIAGA (EDS.)

## **COMUNICAR LA ARQUITECTURA**

del origen de la modernidad a la era digital

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### House Beautiful: Introducing American Women to the World

House Beautiful: presentando a las mujeres americanas al mundo

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### Abstract

La primera revista especializada en arquitectura doméstica, artes decorativas y jardinería, *House Beautiful*, comienza sus publicaciones en 1896. En ellas, presentan a sus lectoras los nuevos enfoques de la arquitectura doméstica, que hasta la fecha solían publicarse en revistas académicas estadounidenses dirigidas a un público principalmente masculino y con formación específica en la materia. Entre 1896 y 1920, la mayor parte de los artículos, muchos de ellos escritos por mujeres, defendían los estilos más tradicionales, como los neocolonialismos; no obstante, era habitual la publicación periódica de artículos sobre las novedades de los estilos más innovadores y reformistas, como el movimiento Arts & Crafts; la editora, Ethel Power, antes de la celebración de la exhibición en el Museo de Arte Moderno de Nueva York de 1932, ya defendía en sus artículos novedades como el estilo internacional y apoyaba la construcción prefabricada. Es importante valorar este tipo de revistas especializadas como una herramienta fundamental para que las mujeres, fuera cual fuese su formación en arquitectura, pudieran acceder a las novedades que, hasta la fecha, se divulgaban únicamente por y para un público masculino, y, por lo tanto, no valoraban todas las innovaciones, perspectivas y progresos.

The first shelter magazine, *House Beautiful*, which began publication in 1896, introduced its largely female readership to a range of innovative approaches to architecture, typically before they appeared in journals published in the United States that targeted architects. Between 1896 and 1920, most of its writers, many of whom were also women, championed the Colonial Revival and other conventional styles, but the magazine also consistently published the work of Arts and Crafts reformers. Editor Ethel Power later featured the International Style well in advance of the exhibition held in 1932 at New York's Museum of Modern Art and later yet championed prefabricated construction. The role of well-informed female consumers as well as the women who wrote for them thus needs to be taken into account in histories that too often only privilege male architects and architectural critics in their accounts of taste formation and the dissemination of new styles.

### **Keywords**

Prensa arquitectónica, revista de decoración del hogar, mujeres en arquitectura, crítica arquitectónica

Architectural publishing, shelter press, women in architecture, architectural criticism

### Introduction

House Beautiful, established in 1896, was the first shelter magazine, that is a publication that focused on introducing readers, most of whom were women, to new ideas regarding architecture, interior design, and gardening. Its audience, in other words, primarily comprised the consumers rather than producers of domestic architecture and closely related fields. Its role under the editorship of Elizabeth Gordon, at the helm from 1941 to 1964, in shaping the taste for particular strands of modern architecture in the United States has been closely examined by Alice Friedman and Monica Penick. Less attention has been paid, however, to the ways in which its previous coverage balanced attention to both international trends and to what its editors saw as national tradition. The degree to which it empowered middle-class and wealthy American women to make informed choices about the appearance of the environments in which they lived has also been overlooked. The first journal to publish the work of Frank Lloyd Wright, and to introduce American readers to that of Henry van de Velde, it was also at the forefront - well ahead of the Museum of Modern Art - in alerting readers in the United States to what became known as the International Style.<sup>2</sup> Furthermore, its educational mission encompassed teaching its readers about the historic and contemporary crafts traditions of places as diverse as Mexico and Iran. Understanding the role House Beautiful played in American architectural culture before 1941, when Gordon took over, enables us to reconstruct the degree to which American women, including the many who wrote for it and whose designs appeared in its pages, as well as those who read it had agency in relation to what was at the time the almost exclusively male profession of architecture. It also enables us to understand the degree to which this agency made them citizens of the world, often before they acquired the right to vote.3 It thus also challenges the idea that modern architecture migrated along lines defined largely by the travels of male architects and the publication and exhibition of their work in venues that largely targeted other architects. Although the access to information House Beautiful offered middle-class and wealthy women in the United States happened from within the frame of capitalist consumer culture, and although the editors largely targeted fellow white readers, the division between editorial and advertising content was often quite apparent, and the image of domesticity presented in its pages proved to have more widespread appeal. Historians of architecture have

<sup>&</sup>lt;sup>1</sup> This project has received funding from the European Research Council (ERC) under the European Union's Horizon 2020 research and innovation programme (grant agreement No 101019419). I thank Kate Buckley for her editorial and research assistance. Alice Friedman, *Women and the Making of the Modern House* (New York: Abrams, 1998); Monica Penick, *Elizabeth Gordon, House Beautiful and the American Home* (New Haven: Yale University Press, 2017). See also H. Allen Brooks, *The Prairie School: Frank Lloyd Wright and His Midwest Contemporaries* (New York: W. W. Norton, 1972), 23-24, 294.

<sup>&</sup>lt;sup>2</sup> "Successful Homes III", *House Beautiful* 1 (1897): 64-69; and V. C. "A Simple Dining Room", *House Beautiful* 3 (1898): 96-97.

<sup>&</sup>lt;sup>3</sup> The Nineteenth Amendment to the United States constitution, which granted women the right to vote, was adopted in 1920. Before its passage women enjoyed full suffrage in only fifteen of the then forty-eight states. New York was the only one of these on the East Coast.

long focused on journals that targeted architects.<sup>4</sup> The earliest of these were established in the middle of the nineteenth century. The oldest such journal published in the United States is *American Architect and Building News*, which began publication in 1896. In particular, Beatriz Colomina's influential argument equating modern architecture and mass culture has spurred a renewed attention to these often easily accessible sources.<sup>5</sup> I have argued elsewhere for the importance as well of newspapers, including women's pages, as offering valuable information about how a literate public was informed about architecture.<sup>6</sup> Between these two, the first addressing professionals and the second an often very general public, the shelter press emerged in many countries in the twentieth century as a robust publishing sector. This vibrant sector targeted women who could afford to make decisions about the decoration and furnishing of their houses and who were also interested in keeping abreast of trends in domestic architecture and eager for information about gardening, although because it was widely available in public libraries, many readers may only have aspired to be able to afford the houses, interiors, and gardens illustrated and discussed in its pages.

### Women Readers, Writers, and Editors

Published originally in Chicago, and from 1910 to 1933 in Boston, before it was bought by the Hearst publishing conglomerate, which moved its offices to New York, *House Beautiful* was founded in a golden age of magazine publishing in the United States. As the literary critic Richard Ohmann has described, editors were basically selling to advertisers the attention of their readers, not yet diverted by radio, cinema, television or the internet. Readers, many of them members of a rapidly expanding middle class residing in small towns and cities across the country, were from the beginning disproportionately female at a time when most women did not work outside the home and in which many magazine readers were able to afford household help. Indeed, magazines targeted specifically at women, which began to be published in the United States already in the middle of the nineteenth century, already dominated the country's list of best-selling titles when *House Beautiful* began publication. While it is not clear whether *House Beautiful* was intended from the start to have a largely female readership, within less than a decade it was clear that women were playing a major role in writing for as well as reading the magazine.

The prominence women quickly assumed among contributors to *House Beautiful* is hardly surprising as journalism was one of the professions, alongside teaching, nursing, and

<sup>&</sup>lt;sup>4</sup> Vincent Scully, *The Shingle Style and the Stick Style: Architectural Theory and Design from Richardson to the origins of Wright* (New Haven: Yale University Press, 1955), is an early and excellent example.

<sup>&</sup>lt;sup>5</sup> Beatriz Colomina, Privacy and Publicity: Architecture as Mass Media (Cambridge: MIT Press, 1996).

<sup>&</sup>lt;sup>6</sup> Kathleen James-Chakraborty, "Architecture, Its Histories, and their Audiences", *Journal of the Society of Architectural Historians* 77 (2018): 397-405.

<sup>&</sup>lt;sup>7</sup> Richard Ohmann, Selling Culture: Magazines, Markets, and Class at the Turn of the Century (New York: Verso, 1996).

<sup>&</sup>lt;sup>8</sup> Mary Ellen Zuckerman, *A History of Popular Women's Magazines in the United States*, 1792-1995 (Westport: Greenwood Press, 1998).

librarianship, that was most open to middle-class women in the United States already at the time the magazine was founded. One of the early female contributors to the magazine was Harriet Monroe. Before she established *Poetry* magazine in 1912 and made a prominent contribution to the history of American literature, Monroe supported herself writing as often about architecture as literature. She was the sister-in-law as well as the biographer of John Wellborn Root, one of Chicago's most important architects before his premature death in 1891. Another was Lucy Fitch Perkins. The wife of architect Dwight Perkins, she later became a children's book author, renowned for her series of books on twins from around the world. Other notable women who wrote for *House Beautiful* in its early years include Candace Wheeler, the first woman to support herself in the United States as an interior decorator, and the English landscape gardener Gertrude Jekyll. In her article "A Successful House in England," Jekyll focused on the garden of Orchards, mentioning only in the final sentence that the house was the breakthrough work of Edwin Landseer Lutyens. House many designed Munstead Wood for Jekyll, but he was not named when it was published in *House Beautiful* in 1901.

For all but seven years between 1913 and 1969, women edited *House Beautiful*. These included Ethel Power as well as Gordon. Power's tenure stretched from 1923 to 1933, although she continued to write for it until 1937. Power, who had campaigned for women's suffrage, also highlighted women's contributions as architects and landscape architects, paying particular attention to fellow graduates of the all-female Cambridge School of Architecture and Landscape Architecture, as well as to women like the architect Lois Howe, who were already based in the Boston area. But already long before she took over, the magazine was advertising the design services of Chicago women such as Ida Burgess and Alice Neale, who took out advertisements in the inaugural issue.<sup>16</sup>

### **Upholding Convention versus Introducing Innovation**

Not surprisingly, considering the importance of selling a fairly substantial number of copies each month (in the early 1930s circulation topped 100,000, with the total number of readers

<sup>&</sup>lt;sup>9</sup> Brooke Kroeger, Undaunted: How Women Changed American Journalism (New York: Knopf, 2023).

<sup>&</sup>lt;sup>10</sup> For instance, Harriet Monroe, "A Successful House", *House Beautiful* 6 (1899): 266-275; Harriet Monroe, "A House for all the year", *House Beautiful* 14 (1903) 327-332.

<sup>&</sup>lt;sup>11</sup> Harriet Monroe, John Wellborn Root: A Study of His Life and Work (Boston: Houghton Mifflin, 1896).

<sup>&</sup>lt;sup>12</sup> Lucy Fitch Perkins, "On Seeing Pictures", House Beautiful 1 (1897): 113-130.

<sup>&</sup>lt;sup>13</sup> Candace Wheeler, "The Art of Stitchery", *House Beautiful* 5 (1899): 195-199. For more on Wheeler see Amelia Peck and Carol Irish, *Candace Wheeler: The Art and Enterprise of American Design*, 1875-1900 (New Haven: Yale University Press, 2001).

<sup>&</sup>lt;sup>14</sup> Getrude Jekyll, "A Successful House in England", *House Beautiful* 13 (1903): 151-160. See also Jane *Brown, Gardens of a Golden Afternoon. The Story of a Partnership: Edwin Lutyens and Gertrude Jekyll* (New York: Van Nostrand Reinhold, 1982).

<sup>15 &</sup>quot;Munstead House", House Beautiful 9 (1901): 177-182.

<sup>&</sup>lt;sup>16</sup> House Beautiful 1 (1896): VI, XI.

probably considerably higher), much of *House Beautiful*'s coverage was quite conventional.<sup>17</sup> Between 1896 and at least 1940, the focus was often on the Colonial Revival, and quite specifically upon houses built in New England in the eighteenth century as establishing the most useful precedent for modern free-standing suburban dwellings, although late medieval and Tudor styles were also common during the 1910s as were bungalows. Larger mansions, undoubtedly beyond the reach of most subscribers, also featured regularly, but so did urban apartments and far more modest dwellings affordable by almost all of the middle class.<sup>18</sup> Nor was the emphasis entirely on new buildings or indeed furnishings. Bringing a historic structure, especially a pre-industrial New England farmhouse, back to life was a reoccurring topic, as was altering a Victorian dwelling to suit modern tastes, usually by making it appear older than it actually was.<sup>19</sup> Educating the readership in the history of the European furnishings they could possibly buy on the antiques market or view in museums, helped create a market as well for reproductions that were more affordable than the originals. Moreover, the antique business was perceived to be particularly appropriate for women.<sup>20</sup> Yet although readers were presumed to be white, as African Americans and members of other minority groups did not feature in editorial content or even advertisements, coverage of the decorative arts in particular was by no means limited to Western cultures. Chinese export porcelain and "oriental rugs," as well as Mexican and Native American contemporary crafts were all examined as well, as to a lesser degree was East Asian architecture.<sup>21</sup> Finally, there was also extensive coverage of gardening.

I have written elsewhere about the degree to which Power ensured that her readers were well informed about the International Style well before two of her authors, Henry-Russell Hitchcock and Philip Johnson, were involved in the organization of the 1932 exhibition at the Museum of Modern Art in New York often credited with introducing it in the United States.<sup>22</sup> Here I would like to focus instead on the range of more innovative designs featured in the magazine across its first two decades and the degree to which it continued to engage the new in the period between 1934 and 1940 after Power resigned (she continued to be a regular contributor through 1937).

 $<sup>^{17}</sup>$  The figures are from the Audit Bureau of Circulation and were supplied to me by Kathy Woodrell of the Researcher and Reference Services Division of the Library of Congress.

<sup>&</sup>lt;sup>18</sup> The November issue was often devoted to apartments.

<sup>&</sup>lt;sup>19</sup> Lee Porter, "The Rescue of an Old House", *House Beautiful* 9 (1901): 86-88; Mary Kellogg, "Expanding a Cape Cod Cottage", *House Beautiful* 53 (1923): 624-625, 660-662, for which the architects were Lois L. Howe & Manning, a woman-run firm based in Cambridge, Massachusetts.

<sup>&</sup>lt;sup>20</sup> "Women Dealers in Antiques", House Beautiful 18 (1905): 20.

<sup>&</sup>lt;sup>21</sup> For instance, Olive May Percival, "Indian Basketry: An Aboriginal Art", *House Beautiful* 2 (1897): 152-156, in which she emphasizes that these were made by women; Walter E. Browne, "Iran, Circassian and Samarcand Rugs", *House Beautiful* 4 (1898): 60-61.

<sup>&</sup>lt;sup>22</sup> Kathleen James-Chakraborty, "Agenda expandida: Mujeres, raza y la diffusion de la Arquitectura moderna", *ZARCH: Journal of Interdisciplinary Studies in Architecture and Urbanism* 18 (2022): 16-29. and Kathleen James-Chakraborty, "Expanding Agency: Ethel Power, House Beautiful, and the writing of the history of American Architecture", in *Rereading Women and Architecture: Female Agency and the discourses of architectural history*, ed. by Dana Arnold (London: Routledge, forthcoming).

The very first volume of *House Beautiful* also included the very first publication of the independent work of Frank Lloyd Wright.<sup>23</sup> It profiled the house in Oak Park in which the young architect had just three years earlier opened his own practice in the studio appended to the dwelling he had designed for himself and his family. *House Beautiful* continued to regularly publish Wright's work, often in general articles that did not focus on a single building or architect, through 1913, four years after Wright departed for Europe in the company of Mamah Cheney, the wife of a former client, triggered a scandal that greatly damaged his reputation in Chicago and its environs.<sup>24</sup>

Wright was acutely conscious of the importance of addressing female consumers rather than fellow architects. He famously also published beginning in 1901 in *Ladies' Home Journal*, at the time one of the country's best-selling periodicals.<sup>25</sup> This, too, was before his independent built work began to appear in the architectural press in 1904.<sup>26</sup> In Oak Park, Wright's clients were neighbours familiar with his approach. Often they also knew him and his family personally through such social networks, perhaps even attending the same Unitarian Church or his wife's kindergarten. It was arguably the coverage in *House Beautiful* and *Ladies Home Journal*, which targeted exactly the progressive, well-educated women whose families were most likely to commission him and other Prairie School architects, that facilitated his gaining commissions in the early twentieth-century communities much further afield, stretching from Minneapolis in the west to Buffalo in the east.

In its first two decades, *House Beautiful* also highlighted the work of Arts and Crafts architects and designers in Britain and their counterparts on the continent responsible for reforms beginning with Art Nouveau. Already in the 1890s, it featured the work of Charles Rennie Mackintosh from Glasgow as well as van de Velde in Belgium. While readers of the British journal *The Studio* had access to similar content, those who relied on architecture journals published in the United States did not.<sup>27</sup>

Women could be at the forefront. Wheeler opened her article "The Art of Stitchery," with the observation that "The Art of the Needle has been a women's art since the days of Eden." Yet her article was illustrated with works designed by two men, Mackintosh and his German counterpart Bernhard Pankok. This was in keeping with the attention *House Beautiful* paid at the turn of the century to Mackintosh and his sister-in-law Frances McNair, as well as to their counterparts in Germany. In particular, the Austrian architect Joseph Maria Olbrich, who from 1899 until his death in 1908 was based in the German city of Darmstadt, at-

<sup>&</sup>lt;sup>23</sup> "Successful Homes III", House Beautiful 1 (1897): 64-69.

<sup>&</sup>lt;sup>24</sup> For instance, it returned to his expanded home in Alfred H. Granger, "An Architect's Studio", *House Beautiful* 7 (1899): 36-45.

<sup>&</sup>lt;sup>25</sup> Kathryn Dethier, "The Spirit of Progressive Reform: The 'Ladies' Home Journal' House Plans, 1900-1902", *Journal of Design History* 6 (1993): 247-261.

<sup>&</sup>lt;sup>26</sup> Arthur C. David, "The Architecture of Ideas", Architectural Record 15 (1904): 361-384.

<sup>&</sup>lt;sup>27</sup> The first publication of Mackintosh in an American architecture journal was "House for an Art Lover", *American Architect and Building News* 85 (24 September 1904). Van de Velde did not feature until Henry Russell Hitchcock, "Paris, 1937", *Architectural Forum* 67 (September 1937): 168.

<sup>&</sup>lt;sup>28</sup> For instance, Donald Warren, "The New Furniture", House Beautiful 5 (1899): 51-60.

tracted admiration. The display of his work at the St. Louis World's Fair in 1904 sparked sustained interest over the next three years in *House Beautiful* about what he and other Germans were doing, although there was no comprehensive address of mechanisms, such as the German Werkbund, established in 1907, through which reforms were being implemented there.<sup>29</sup>

The preference for German over French styles may also have been a response to the presence of a large German community in Chicago and to the fact that the architecture school at the University of Illinois had been founded in imitation of its counterpart in Berlin rather than Paris. The magazine's editorial staff were less enamoured with French Art Nouveau than what the Germans termed Jugendstil, although they were certainly aware of it, especially in the wake of the Universal Exposition held in Paris in 1900, as well as cognizant of the relatively quick collapse of the fashion for it afterwards. Instead, they preferred the more durable British Arts and Crafts movement, which mapped more readily as well onto the Prairie Style in Chicago. In addition to featuring Jekyll and Lutyens in its pages, it commissioned a series of articles in 1909 and 1910 from C. R. Ashbee on the subject. Ashbee, who had already visited Chicago, was familiar to the magazine's readers before offering this in-depth survey.

The outbreak of World War I in 1914 cut access to Europe off even before the United States entered the war in April 1917, nearly three years after the start of the conflict. At an initial glance, the coverage in *House Beautiful* became more conservative. This is not surprising in a wartime context, as support for avant-gardes collapsed, especially in the Allied countries, and was not quickly revived after the armistice.<sup>33</sup> Perhaps the most adventuresome house published in *House Beautiful*'s pages across the course of the next decade was Irving Gill's Walter Dodge House in West Hollywood, California. The magazine already had a robust interest in the state, but it was unusual for it to profile a house that had been completed seven years earlier, as was the case when it turned its attention to it in 1921. The author, Eloise Roorbach, reported that the house "is without ornament save that furnished by vines, for [Gill] believes beauty should be organic and that no amount of ornament can redeem a badly designed structure," one that in this case was built entirely out of reinforced concrete in a style that she found "in the Spanish spirit so far as the plain walls, arches and patios

<sup>&</sup>lt;sup>29</sup> Once again *House Beautiful* was out in front. Olbrich's first appearance in the architectural press in the United States was "A Court, Reception Hall: German Exhibit of Arts and Crafts", *Architectural Record* 17 (1905): 122-124.

<sup>&</sup>lt;sup>30</sup> For the importance of the German community to Chicago's architectural culture see Joseph Siry, *The Chicago Auditorium Building: Adler and Sullivan's Architecture and the City* (Chicago: University of Chicago Press, 2002).

<sup>&</sup>lt;sup>31</sup> "Emile Gallé and His School", *House Beautiful* 3 (1898) 172-175, for the first article on French Art Nouveau. See also Jean Schopfer, "The New Art Furniture of France", *House Beautiful* 9 (1901): 271-275.

<sup>&</sup>lt;sup>32</sup> C. R. Ashbee, "Arts and Crafts in England", *House Beautiful* 26 (1909): 14-16, 34-35, 46; and also "Man and the Machine", *House Beautiful* 28 (1909): 23-25, 53-56, 89-90, 109-111.

<sup>&</sup>lt;sup>33</sup> Kenneth E. Silver, Esprit de Corps: The Art of the Parisian Avant-Garde and the First World War, 1914-1925 (Princeton: Princeton University Press, 1989).

are concerned and thus is in harmony with the romantic inheritance of the West, but in all else is distinctly modern."<sup>34</sup>

It took until 1925 for the magazine to fully re-engage with developments on the European continent. In that year Power travelled to Paris to visit the International Exhibition of Modern Decorative and Industrial Arts, which showcased what is now widely known as Art Deco. It was at that point as well that Power began publishing the work of more avant-garde architects such as Le Corbusier. Power returned to Europe in 1928 and 1930 in the company of her partner, the architect Eleanor Raymond. During the last of these journeys, she travelled to Sweden to see the Stockholm Exhibition and to Berlin, where she and Raymond had tea with Ise Gropius, who the following year contributed an article to the journal in which she advocated standardized functional furniture.<sup>35</sup>

After Power stepped down as editor, she continued to write for the journal. Her most important contribution in this period was as a supporter of prefabrication.<sup>36</sup> The arrival to the United States in 1937 of Walter Gropius, a German architect who had long been interested in the topic, and the changes World War II made in the country's construction industry are often credited with spurring interest in pre-fabrication, but once again *House Beautiful* was well ahead of the curve.

House Beautiful kept its readers well-informed, but it never criticized them for continuing to make relatively conventional choices about the appearance of their dwellings. The Colonial Revival in particular was a conscious choice preferred by women and men who were more enthusiastic about the new technologies the magazine also profiled than they were about new styles.<sup>37</sup> The years 1896 to 1940 were a time of enormous change in the United States for most of House Beautiful's regular readers. While they welcomed electric lighting and appliances, as well as replacements for dirty and labour-intensive wood and coal heating, they also often found the Colonial Revival reassuringly familiar even as they may have been interested and even excited to be informed about alternatives to it. Those commissioning or buying new houses chose styles, not necessarily because talented architects like Wright and Gill, or for that matter van de Velde and Olbrich, invented them, but because they assisted in constructing the identities they wanted to inhabit. White conservatives favoured continuity with the past because they feared that African Americans and recent immigrants from Europe would mount successful challenges to the status quo. Others, including Power as well as New Deal progressives such as first lady Eleanor Roosevelt and Frances Perkins, her husband the Secretary of Labour, found in pre-industrial farmhouses and twentieth-

<sup>34</sup> Eloise Roorbach, "A California House of Distinguished Simplicity", House Beautiful 49 (1921): 94.

<sup>&</sup>lt;sup>35</sup> Power's journals from this period are preserved in the archive of her partner. See Eleanor Raymond Collection Frances Loeb Library Repository, Gund Hall, Harvard University, Cambridge, Massachusetts. See also Ise Gropius, "Modern Dwellings for Modern People", *House Beautiful* 69, n.º 5 (1931): 506, 532-534.

<sup>&</sup>lt;sup>36</sup> Ethel B. Power, "Prefabricated – No Waiting", House Beautiful (March 1935): 50-53, 90ff.

<sup>&</sup>lt;sup>37</sup> For example Elva D. Hoover, "Do You Hate Dishwashing?", *House Beautiful* 56 (1924): 59, 87; Gladys Beckett Jones and Jenoise Brown Short, "New Electrical Applicances", *House Beautiful* 56 (1924): 248, 284-286; and F. J. St. John, "Artificial Refrigeration", *House Beautiful* 57 (1925): 404, 435.

century imitations of them informal and, they believed, inherently democratic alternatives to the infatuation of Gilded Age plutocrats with dwellings and furnishings of European aristocrats.<sup>38</sup>

### Conclusion

The story of *House Beautiful* demonstrates that female consumers rivalled male architects as instigators of change as well as choice in architecture in the United States between 1896 and 1940. Moreover, although the shelter press emerged in the United States, by the middle of the twentieth century at the latest it had spread throughout many parts of the world where consumer choice was driving design decisions. This suggests that the story told here may have parallels in many other countries, albeit beginning at a slightly later date. Even in Communist Eastern Europe, magazines, such as *Sibylle* in East Germany, often informed women readers about new approaches to design and architecture as well as fashion.<sup>39</sup> To understand why the twentieth-century built environment looked the way it does, historians of architecture have to turn away from their overwhelming focus on architects. They need to address the multiple channels through which potential clients learned about the spectrum of designs available to them, and how this was presented to them in a way that might encourage them to be adventuresome.

<sup>&</sup>lt;sup>38</sup> The politics of the Colonial Revival continues to be much discussed by historians of the architecture of the United States. See Richard Guy Wilson (ed.), *Re-creating the American Past: Essays on the Colonial Revival* (Charlottesville: University of Virginia Press, 2006). For Eleanor Roosevelt's involvement in Val-Kill industries and her appropriation of its former quarters as her home see Blanche Wiesen Cook, *Eleanor Roosevelt* (New York: Viking, 1992/1999). Perkins often spent her summers in a mid-nineteenth century farmhouse in Sugar Hill, New Hampshire, that belonged to her friend Margaret Winterbotham Poole and is currently owned by the author's mother.

<sup>&</sup>lt;sup>39</sup> Ute Mahler (ed.), Sibylle: Zeitschrift für Mode und Kultur (Stuttgart: Hartmann Projects Verlag, 2017).













