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 ONLINE COURSES (MOOCS)**  
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## PERCEIVED USER SATISFACTION AND INTENTION TO USE MASSIVE OPEN ONLINE COURSES (MOOCS)

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### Abstract

The aim of the present work is to contribute to the study of use intention for technologies related to the increasingly popular MOOCs (massive open online courses). Informed by a scientific literature review, the work proposes a behavioral model to explain use intention via various constructs. The results of the analysis verify the effect of user perceived satisfaction and autonomous motivation as the strongest predictors of use intention. The analysis also shows that perceived satisfaction is affected by the quality of the course, its entertainment value and its usefulness. The latter variable is also a major factor in explaining user emotions. The study provides an original focus in the study of perceived satisfaction and MOOC use intention by extending the models proposed in previous published literature in this emerging field.

**Keywords:** MOOCs; massive open online courses; use intention; perceived satisfaction, structural equation model.

The submitted manuscript represents an original research work of the authors. It has not been previously published nor it is currently under review for publication elsewhere. We have no conflicts of interest to disclose.

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10 **Abstract**

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14 intention via various constructs. The results of the analysis verify the effect of user  
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17 of the course, its entertainment value and its usefulness. The latter variable is also a  
18 major factor in explaining user emotions. The study provides an original focus in the  
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20 proposed in previous published literature in this emerging field.  
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27 **Keywords:** MOOCs; massive open online courses; use intention; perceived  
28 satisfaction; structural equation model.  
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## 1. Introduction

Both the social and business spheres are currently heavily influenced by the Internet and the new forms of communication arising from it. Among the influencing factors are: Web 2.0 or the *social web* (O'Reilly, 2005); the highly informed, participative role of Internet users and consumers; the wide range of technological devices that are readily accessible; and the high-quality connection to the Web that is so widely available. All of these influences are enabling different disciplines to become internationalized and are modifying different environments and protocols, leading to alternatives that shape daily life in a variety of ways.

Technological and Web development have also revolutionized the education sector. Here in particular, the options for accessing knowledge have multiplied, while new educational techniques are constantly being generated, along with generalized and specialist academic and professional offers. Examples include courses that are delivered entirely online, or as a complementary online element to traditional learning environments. In the higher education sector in particular, as noted by Daniel et al. (2015), universities are currently addressing the question of how to reach more students at a lower cost, and the online route constitutes an interesting option in this regard.

Higher education institutions, whether public or private, are operating in a market that is increasingly competitive and international in nature. The use of comparative international rankings such as the Shangai Ranking (2017), which assess different indicators to rate the value of universities on a global scale, attest to this. In their bid to position themselves in the market and foster lasting relationships with their 'clients' and stakeholders, universities must address the evolution and the realities of the context in which they are operating and adapt to its specific demands. At the same time, they must establish a clear mission (business philosophy), build innovation capacity, achieve sustainability and establish ways to generate value (which will impact on the educational experience of students and have implications for society). Within this context of educational revolution, massive open online courses, or MOOCs, are the latest development in distance learning (Zhou, 2016), thanks to their global reach. As a result, they constitute an interesting area of study for the education sector in general, and higher education in particular (Pérez-Sanagustín et al., 2017; Xing, 2018; Pursel et al., 2016; García- Martínez et al., 2019).

In a relatively short period of time, millions of people have signed up to MOOCs, which are contributing the democratization of access to university education. If e-learning is the emerging paradigm in modern education (Sun et al., 2008), the growing popularity of MOOCs has led several scholars to consider them a disruptive technology that may threaten the traditional role of universities (Yuan & Powell, 2013; Riehemann et al., 2018; Tang et al., 2018). However, as with all new technologies, MOOCs present both advantages and drawbacks (Huang et al., 2017).

1 Open education is a tool for social change that requires educational practices at all levels  
2 to be reviewed, highlighting the role of the institution in the community and the world  
3 (Inamorato et al., 2016). In this regard, Conole (2016) notes that the heated debate over  
4 the value and importance of MOOCs as a disruptive technology falls into two main  
5 camps: those who believe in its advantages of access to education and social inclusion;  
6 and those who believe that this approach to learning is a mere marketing exercise,  
7 whereby MOOCs are designed with the sole purpose of converting their participants  
8 into paying undergraduates of the institution. The author further points to the high rate  
9 of drop-out from MOOCs.  
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13 The economic and financial aspects of MOOCs are further challenges to be addressed  
14 (Daniel et al., 2015). In recent years, digital (online) firms have transformed their  
15 products and services to offer free access to content that previously carried a cost for the  
16 user. Among the more prominent examples are the popular and successful *Google*  
17 *Search* (universal search system), *Wikipedia* (digital encyclopedia) and *Spotify* (music  
18 downloads). In the educational realm (and particularly in Higher Education), the  
19 innovative teaching–learning model of the MOOC is of particular note, with its  
20 differentiating feature of free, open access. This model is experiencing significant  
21 growth and, beyond the participants themselves, is attracting interest also from  
22 researchers and professionals from the education sector. Many recognize the  
23 unprecedented potential of this format to enable education to reach all corners of the  
24 world (Liyaganawardena et al., 2013).  
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31 Some statistics will help to understand the reach of MOOCs: in 2014, over 400  
32 universities delivered 2,400 MOOCs to 18 million students enrolled from around the  
33 world (Koller, 2014). By 2016, when 2,600 new courses were announced, the total  
34 number of MOOCs stood at 6,850, delivered by over 700 universities. The total number  
35 of students enrolled in at least one MOOC was estimated at 58 million (Shah, 2016).  
36 The US market in particular accounts for over half of the economic activities associated  
37 with MOOCs (OBS Business School, 2015). In the European context, Spain is the  
38 country with the greatest number of MOOCs, with 35% of Spanish universities offering  
39 at least one MOOC in 2013 (Oliver et al., 2014).  
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45 In light of the ongoing debate on the value of this format, the present work aims to  
46 clarify the complex mix of relationships that influence individuals' decision to  
47 participate in MOOCs (use intention) and the technological platforms that support them.  
48 A structural equation model is used for this purpose.  
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51 The structure of this paper is as follows. First, we present a review of the underlying  
52 theories, followed by a series of hypotheses drawn from the related literature. Next, we  
53 introduce the research method, detailing the participant profile, the research context, and  
54 the instrument for data collection and analysis. The findings are discussed, along with  
55 the presentation of the structural model. Finally, we discuss and compare the key  
56 findings with the extant literature and draw implications for future research.  
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## 2. Literature review and hypotheses

### 2.1. Models and theories: behavior, technology acceptance and learning

According to Song et al. (2017), in general, scholars use a variety of models based on intention as a theoretical framework to analyze attitudes, intentions, acceptance and adoption among users. Among such frameworks are the Theory of Planned Behavior (TPB), the Technology Acceptance Model (TAM) and the Unified Theory of Acceptance and Use of Technology (UTAUT). These three are some of the most widely-used models in the limited research that has been undertaken on user intention to adopt the distance learning model via MOOCs. Originating from the Theory of Reasoned Action (TRA), they all explain human behavior from socio-psychological perspectives, and each presents different advantages when applied to the study of distance learning.

The TPB is based on three determinants that are conceptually independent of intention: attitude toward a behavior (which is the extent to which a person presents a favorable or unfavorable evaluation of a given conduct); the social factor (subjective norm), which refers to the social pressure perceived by the individual to perform a given behavior or not; and perceived behavioral control, which alludes to the perceived ease or difficulty of carrying out the behavior in question, based on a combination of past experience, impediments and predicted obstacles (Ajzen, 1991). As this theory assumes intention to be a predictor of a person's behavior, many authors use it as a basis for studying user intention to adopt educational innovations. Zhou (2016), for example, adopts the TPB to analyze the determining factors of students' intention to use MOOCs, combined with Self-Determination Theory (SDT). Mikalef et al. (2016) also use TPB, in combination with the UTAUT and Social Cognitive Theory or SCT, to examine behavioral intention of students to use video-based learning.

Meanwhile, the TAM is one of the most popular frameworks for exploring technology adoption in different contexts, as noted by Song et al. (2017), and is widely used in hypotheses and conceptual frameworks in research dealing with MOOCs. The TAM holds that an individual's behavioral intention to use a system determines their real use of the technology and is shaped by two beliefs: perceived usefulness (the degree to which the person believes the system in question will improve their performance) and ease of use (the degree to which they believe that using the system will be effortless) (Venkatesh & Davis, 2000). Much of the literature reviewed for the present study considers the TAM to be fundamental, whether in its original format, its improved versions (TAM2 and TAM3) or with more variables included to enhance its explanatory power – such as in the works of Wojciechowski and Cellary (2013), Castaño et al. (2015), Mohammadi (2015), Xu (2015) and Pappas et al. (2017). Other authors have used the TAM as the basis for new concepts, such as the Web Acceptance Model (WAM), which predicts user intentions to revisit a website in terms of the moderating effects of Internet experience and website experience (Castañeda et al., 2007). Another notable example of this kind is the Personal Learning Environments (PLE) 2.0

1 Acceptance Model. Its results to date suggest that it has adequate predictive power in  
2 the study of future use intention for personal learning based on Web 2.0 tools (Del Barrio  
3 et al., 2015). In this latter work, satisfaction with e-learning is a determining factor in  
4 use intention. As found by Sun et al. (2008), the TAM is appropriate for predicting  
5 satisfaction with online learning.  
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8 According to Song et al. (2017), the UTAUT is the most suitable theory for studying  
9 MOOC adoption when testing several contextual, objective factors. The UTAUT is an  
10 extended version of the TAM and is based on four constructs (performance expectancy;  
11 effort expectancy; social influence; and facilitating conditions) and four moderating  
12 variables (gender, age, experience of technology and voluntariness of use). The model  
13 thus explains a higher percentage of variance in behavioral intention. The video-based  
14 learning (VBL) conceptual model developed by Mikalef et al. (2016) is based on the  
15 UTAUT. The VBL model holds that individuals' cognitions, perceptions and  
16 predispositions toward a specific medium can determine its success or failure in terms  
17 of adoption.  
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23 In addition to these three main theories, there are other behavioral models used in  
24 various studies to analyze use intention for e-learning and MOOCs. These include: Self-  
25 determination Theory, which was included in the work of Roca and Gagné (2008) and  
26 Zhou (2016); the Expectation-Confirmation Model (ECM), used in the works of Thong  
27 et al. (2006), Sun et al. (2008), Lee (2010) and Alraimi et al. (2015); the Grounded  
28 Theory Method (GTM), which was adopted by Adamopoulos (2013) to study the real  
29 educational needs of MOOC students and their satisfaction; Expectation  
30 Disconfirmation Theory (EDT), which provided the basis for the study by Shahijan et  
31 al. (2016) to analyze the factors that influence satisfaction and continuance intention;  
32 Regulatory Focus Theory (RFT), which was applied in the work of Zhang (2016); Social  
33 Cognitive Theory (SCT), used by Mikalef et al. (2016); and Task–Technology Fit  
34 Theory, which was included in the research of Huang et al. (2017).  
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41 Turning to pedagogical models, among the most notable studies in our review are those  
42 of Castaño et al. (2015) and Wojciechowski and Cellary (2013). The former work  
43 supports the use of MOOCs as part of a collaborative pedagogical design, while the  
44 latter adopts a constructivist pedagogical approach that encourages students to be active  
45 learners that make their own discoveries and arrive at their own conclusions. Del Barrio  
46 et al. (2015) examine social constructivism as a pedagogical model used in personal  
47 learning environments, which provides greater flexibility in the use of digital technology  
48 applied to education, as it focuses on the personal needs of students. In this regard,  
49 according to the findings of Magen-Nagar and Cohen (2017), learning strategies  
50 constitute a significant mediator between the motivation and academic achievement of  
51 MOOC students, who engage with the course independently. The social pedagogy  
52 model supports the socio-cognitive aspects of students while improving and promoting  
53 strategies that are suited to their needs.  
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1 Given the context in which distance learning is developing, and the present literature  
2 review, in the following sections we set out the dimensions under consideration to  
3 explain MOOC use intention. The dimensions are: ease of use; vividness of content;  
4 interactivity; controlled motivation; autonomous motivation; entertainment; course  
5 quality; usefulness; emotions; and satisfaction.  
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## 7 8 9 **2.2. Effect of perceived ease of use**

10 Of all the constructs used in the present study to explain MOOC use intention,  
11 perceived ease of use and perceived usefulness are the two most commonly applied  
12 in the literature. As highlighted by Mohammadi (2015), in the case of the TAM,  
13 ease of use refers to the user's perception of the extent to which the use (adoption)  
14 of a given system is likely to be effortless, this being a determining factor in the  
15 acceptance of new technological applications. There is extensive empirical evidence  
16 of a significant relationship between perceived ease of use and intention – both  
17 directly, and indirectly via its impact on perceived usefulness (Venkatesh & Davis,  
18 2000).  
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20 If students believe that e-learning is likely to be easy to use, they are more likely to  
21 accept the system positively and continue to use it (Lee et al., 2009), as they will  
22 regard the system as being both simple and satisfactory (Sun et al., 2008).  
23 Therefore, according to Cigdem and Ozturk (2016), it is also likely that users will  
24 join in, use the system more and spend longer on it. Furthermore, the direct  
25 influence of ease of use on perceived usefulness may encourage users to consider  
26 the system beneficial and functional – a factor that system administrators should  
27 take into account, to design learning platforms that are easy to use and that facilitate  
28 learning. Huanhuan and Xu (2015) demonstrated the positive effect of perceived  
29 ease of use and interaction on MOOC use intention. Taking these two factors into  
30 account, the authors measured the degree to which the platform was easy to handle  
31 – that is, whether the user was prepared to participate and complete the course, and  
32 whether they perceived the importance of interactive learning.  
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34 Overall, the findings of Lee (2010), Wojciechowski and Cellary (2013), Del Barrio  
35 et al. (2015) and Xu (2015) corroborate the positive relationship between ease of  
36 use and usefulness, and the direct or indirect relationship between ease of use and  
37 intention to use distance learning technologies (acceptance or continuance).  
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39 Based on these theoretical assumptions and the empirical findings from the  
40 aforementioned works, the following research hypotheses are proposed:  
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44 **H<sub>1</sub>.** *Perceived ease of use exerts a positive influence on perceived usefulness among*  
45 *MOOC users.*  
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48 **H<sub>2</sub>.** *Perceived ease of use exerts a positive influence on MOOC use intention.*  
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### 2.3. Effect of vividness of content

Vividness of content is a factor typically mentioned in the literature on Web-based environments and technologies, but rarely associated with MOOC use intention. In their research on the effects of interactivity and vividness of message on attitudes and behavioral intentions in online advertising, Fortin and Dholakia (2005) refer to vividness of the message (also known as media richness) in terms of two fundamental concepts: breadth (the number of sensory dimensions, signals and senses presented) and depth (quality and resolution of presentation). According to these authors, vividness is often confused with interactivity, but the two differ in their capacity for two-way communication. In other words, the means of communication may be vivid but not interactive (such as television) or vice versa (such as email). Following this logic, the inclusion of both concepts in the present study is justified by the bidirectional nature of the MOOC learning environment. Furthermore, as these authors affirm, the vividness of service-provision platforms can help professionals, managers and researchers to determine their suitability for achieving a given objective.

To measure vividness of MOOC content, the present study used the scale developed by Huang et al. (2017). These authors took vividness to refer to the degree to which the presentation of the course is valuable and attractive to students. In addition, in contrast to traditional learning settings, given that distance learning students cannot interact directly or instantaneously with teachers, the question of interactivity may prove to be a determining factor in MOOC use intention. The following hypothesis is therefore proposed:

**H<sub>3</sub>.** *Vividness of content exerts a positive influence on MOOC use intention.*

### 2.4. Effect of perceived interactivity

As we saw earlier, Fortin and Dholakia (2005) hold that there can be confusion between the concept of vividness and that of interactivity. According to these authors, interactivity refers to the degree to which a system allows users to act as both senders and receivers of a communication, be it in real time or asynchronously, and to search for (and access) information in such a way that the content, timing and sequence of the communication are controlled by them.

In virtual learning environments, interaction during activities (between students, with the teachers and with the learning materials) can contribute to problem-solving and improve learning effects (Sun et al., 2008). This positive influence of interaction is magnified further in the case of MOOCs, which attract great diversity among students (different ages, nationalities, skill-levels, interests and so on). Given that the capacity to learn, interact and collaborate on a MOOC can be realized at local, international and global level (from any location and at any time of day), one of the main concerns among the educational community is the limited interaction that MOOCs offer between teachers and learners (Brahimi & Sarirete, 2015). Cigdem and Ozturk (2016) find that

1 interactivity is a major feature of all contemporary learning environments, which can be  
2 improved by means of appropriate technologies and pedagogical approaches. According  
3 to previous studies, the degree of interactivity provided by an LMS platform influences  
4 its use and may represent a significant dimension that determines students' adoption or  
5 rejection of the system.  
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7 To measure the perceived interactivity of MOOCs, the present study used the scale  
8 developed by Huang et al. (2017), who conceptualized (functional) interactivity as the  
9 degree to which a MOOC includes features that enable greater interaction between  
10 teachers and learners. Given that, in a MOOC, students watch recorded lectures on  
11 video, interaction plays a fundamental role, particularly in the case of more complex  
12 courses. In view of these factors, the following hypothesis is submitted:  
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16 **H4.** *Perceived interactivity exerts a positive influence on MOOC use intention.*  
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## 20 **2.5. Effect of controlled motivation**

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22 The term *motivation* derives from the notion of *movement*, referring to the impulses and  
23 instincts that lead a person to take action. Scholars developed a differentiation between  
24 intrinsic and extrinsic motivation as a central factor in all discourse on the subject  
25 (Magen-Nagar & Cohen, 2017). Of the works covered in our literature review, those  
26 that include analysis of motivation typically develop their propositions on the basis of  
27 SDT or TPB.  
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31 Zhou (2016) explains that SDT distinguishes between *autonomous* and *controlled*  
32 motivations, in terms of their underlying regulating processes and their associated  
33 degrees of self-determination. According to this author, autonomous motivation predicts  
34 continuance intentions, while controlled motivation diminishes the intention to become  
35 involved in a given behavior. The literature also describes external motivations as  
36 controlled motivations. Meanwhile, Lee (2010) contends that the TPB should be  
37 included in the model of e-learning adoption, as users have to deal with several  
38 limitations, such as the impersonal nature of the online setting, the need for certain  
39 resources and skills (perceived behavioral control) and the influence of normative  
40 opinions or beliefs stemming from others' expectations (subjective norms). According  
41 to the results of Lee (2010), both subjective norms and perceived behavioral control  
42 have a significant influence on continuance intention. This indicates that if others in the  
43 student's environment have already adopted a given e-learning system, he or she will  
44 be more likely to do so.  
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52 In the present work, controlled motivation was measured on the scale developed by  
53 Zhou (2016). This author takes controlled motivation to be, by its very nature, the  
54 opposite of autonomous motivation, referring to the external incentives that drive human  
55 behavior. Although the aim of her work was also based on analyzing the factors that  
56 influence intention among MOOC students, it dealt with the indirect relationships with  
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1 continuance intention (via perceived behavioral control, attitude and subjective norms)  
2 among users with previous experience of this type of course.

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4 With this in mind, the following research hypothesis is proposed:

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6 **H<sub>5</sub>. *Controlled motivation exerts a positive influence on MOOC use intention.***

## 7 8 9 **2.6. Effect of autonomous motivation**

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11 Continuing with Zhou's (2016) distinction between types of motivation, the literature  
12 suggests that behavior can be characterized as self-determined or not self-determined,  
13 depending on the extent to which it is triggered by autonomous or controlled stimuli.  
14 According to the literature, motivations that are identified, integrated and intrinsic are  
15 autonomous, and are generally more influential than controlled motivations. In this  
16 regard, in SDT, intrinsic motivation refers to the performance of an activity for the good  
17 of the individual (derived from their interest in the task itself), while extrinsic motivation  
18 refers to the performance of a task to achieve something that is distinct from the task or  
19 is for a purpose beyond the task itself (such as to gain some kind of recompense or  
20 reward, or to avoid punishment) (Xiong et al., 2015).

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22 This theory holds that human beings have a basic psychological need for autonomy,  
23 competence and relatedness. Studies on SDT suggest that people are more likely to  
24 persist and perform better in those tasks that satisfy these needs (Roca & Gagné, 2008).  
25 According to various other studies (Alraimi et al., 2015; Huanhuan & Xu, 2015),  
26 individual motivation includes intrinsic motivation (personal satisfaction) and extrinsic  
27 motivation (derived from achieving the desired outcome). Intrinsic motivation is  
28 typically measured in terms of interest, satisfaction, enjoyment and commitment, while  
29 extrinsic motivation is measured in terms of self-development, reputation and perceived  
30 usefulness. In the educational context of MOOCs, students may bring both intrinsic and  
31 extrinsic motivation – that is, curiosity and a thirst for new experiences, on the one hand,  
32 and the need to obtain new skills or credentials that will be of benefit to them in the  
33 future, on the other. According to the findings of the aforementioned authors, motivation  
34 (in both its forms) is a significant predictor of the learner's commitment to the course,  
35 which, in turn, is a major predictor of retention on the MOOC.

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37 As Zhou (2016) considers the autonomy dimension to be the opposite of the control  
38 dimension, the present study uses this author's scale to measure autonomous motivation  
39 (understood as the inner incentives that drive human behavior). As with controlled  
40 motivation, in view of the scarcity of specific previous works on the topic, the present  
41 study proposes an alternative to the work of Zhou. By contrast to her approach, the  
42 sample population includes both students with some experience in the use of MOOCs  
43 and those with none and includes a direct relationship between autonomous motivation  
44 and use intention.

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59 On this premise, the following hypothesis is proposed:  
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**H6.** *Autonomous motivation exerts a positive influence on MOOC use intention.*

### **2.7. Effect of perceived entertainment**

According to Zhang (2016), there is a generalized belief in the role of entertainment (fun or enjoyment) as a significant dimension that influences a person's intention to do something. The author confirms this belief with results from her study on intention to learn via a MOOC. Elsewhere, of the courses examined in the study conducted by Kizilcec et al. (2013), the two main motives that were found to explain why students enrolled were fun/challenge and interest in the subject. Wojciechowski and Cellary (2013) corroborated the positive relationship between perceived enjoyment and intention to use augmented reality learning environments, enjoyment being an even more significant factor than perceived usefulness. Therefore, while some learning contexts may present characteristics that are particularly favorable to user perceived entertainment, this variable may have an important role in use intention for Web technologies and MOOCs. In this context, Yuan and Powell (2013) found that one of the aspects of MOOCs that motivated learners to participate was the pleasant social experience it offered (alongside the acquisition of knowledge and skills). Lee (2010) also found that perceived enjoyment (understood as the extent to which the use of a system is perceived as pleasant, regardless of the performance outcomes derived from its use) influenced attitudes among students, who not only wanted to learn on the course but also communicate with other participants.

Elsewhere, other studies specifically propose a relationship between perceived enjoyment or entertainment and user satisfaction (Thong et al., 2006; Qin & Xu, 2007; Alraimi et al., 2015). As people use some technologies for entertainment purposes, the expectation of a pleasant experience while using such technologies could constitute a key factor in user satisfaction (Thong et al., 2006). In view of these aspects, the following hypotheses on entertainment are proposed:

**H7.** *Perceived entertainment exerts a positive influence on MOOC use intention.*

**H8.** *Perceived entertainment exerts a positive influence on MOOC user perceived satisfaction.*

### **2.8. Effect of perceived course quality**

The quest for consensus on the definition of quality has led to several different propositions, based on concepts such as value, compliance (with specifications or requirements) or exceeding user expectations. Camilleri et al. (2014) assert that quality is an amorphous concept rather than an objective entity. Hence, they propose a conceptual map of the notion of quality that can be associated with the context of open educational resources. On this basis, they examine the confluence of five concepts: efficacy or fitness-for-purpose of the object or concept being evaluated (such as the ease of re-use or educational value); impact, which is the degree to which an object or concept

1 proves effective (and which depends on the nature of that concept); availability (in the  
2 sense of transparency or ease of access), which is a prerequisite of efficacy and impact;  
3 accuracy, which refers to both precision and the absence of errors; and excellence, which  
4 compares the quality of an object or concept with its peers and against its own potential  
5 for quality. According to Inamorato et al. (2016), quality can be understood as the  
6 convergence between these five concepts and an institution's open learning offer and  
7 opportunities. Conole (2016) regards e-learning quality as the extent to which it can be  
8 considered a good learning experience, on the basis of excellence and value.  
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12 In the study by Daniel et al. (2015) on the future of MOOCs, they analyze the key  
13 dimensions that such courses should address if they are to make significant progress in  
14 terms of quality and effectiveness in their contribution to Higher Education. These  
15 dimensions are: the teaching model; monetization processes; certification; adaptive  
16 learning; and implementation of MOOCs in developing countries. According to the  
17 findings of Mohapatra and Mohanty (2016), the quality of content and the reputation of  
18 the educators and universities associated with MOOCs are particularly important factors  
19 for students. On this point, Aguaded and Medina-Salguero (2015) highlight the  
20 generalized interest in assessing educational quality, pointing to the appearance of  
21 different national and international bodies established for that purpose. The European  
22 Foundation for Quality in E-learning (EFQUEL) is one such example of an organization  
23 designed to promote innovation and excellence in education. Among its initiatives was  
24 the MOOC Quality Project, devoted to stimulating debate on the quality of this  
25 educational approach.  
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32 Mora (2011) notes that the marketing literature reflects major scholarly interest in the  
33 relationship between quality and satisfaction. This is mainly due to the fact that  
34 perceptions of quality and judgments about satisfaction are key constructs for  
35 understanding consumer behavior. For example, the research conducted by Román et  
36 al. (2014) corroborates that service quality in the online environment generally has a  
37 positive effect on satisfaction levels. In view of the focus on the relationship between  
38 these constructs in different settings (both virtual and classroom-based), the effect of  
39 quality on satisfaction in the distance learning context requires examination.  
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44 Quality, being multidimensional, needs to be observed from various perspectives.  
45 Among these, the opinion of the learners themselves can be considered the most  
46 important, as they are the direct participants in the higher education system (Puska et  
47 al., 2016). These authors assert that the job of a quality system is not only to meet legal  
48 requirements, but also to contribute to generating student satisfaction (which will  
49 translate into loyalty). Given the complexity of the quality construct and the difficulty  
50 of operationalizing many of its dimensions, there is no single, universally accepted  
51 approach to measuring it (Hood & Littlejohn, 2016). To analyze the relationship  
52 between quality of e-learning courses and student satisfaction, Udo et al. (2011)  
53 proposed a modified version of the SERVQUAL instrument, based on five dimensions  
54 (assurance, empathy, responsiveness, reliability and website content). All of these  
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1 dimensions, with the exception of reliability, were found to play a significant role in  
2 perceived e-learning quality, which also affects student satisfaction.

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4 To measure the quality of MOOCs, the present study uses an adapted version of the  
5 scale originally developed by Sun et al. (2008), who considered e-learning quality to be  
6 a significant factor in online student satisfaction. On this basis, the following hypothesis  
7 is proposed:  
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10 **H<sub>9</sub>.** *Perceived course quality exerts a positive influence on users' perceived*  
11 *satisfaction with MOOCs.*  
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### 13 14 15 **2.9. Effect of perceived usefulness**

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17 We have seen that perceived ease of use and perceived usefulness are two of the  
18 factors most commonly employed in the literature to analyze technology use  
19 intention – one of the reasons being that they form part of the TAM, which is among  
20 the most popular models for research on distance learning. According to Sun et al.  
21 (2008), who apply the TAM to e-learning, the greater the perceived usefulness and  
22 ease of use of websites offering courses and of file-transfer systems, the more  
23 positive students' attitudes to this type of learning. These authors define perceived  
24 usefulness as the degree of improvement in learning effects due to the adoption of  
25 a given e-learning system.  
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30 The present literature review identified various studies that provide empirical  
31 support for the relationship between usefulness and satisfaction in the contexts of  
32 information technology use and e-learning – for example, Thong et al. (2006), Qin  
33 and Xu (2007), Lee (2010) and Cigdem and Ozturk (2016). The Personal Learning  
34 Environments Acceptance Model (PLE 2.0) proposed by Del Barrio et al. (2015)  
35 holds that student satisfaction is influenced by their perceptions of the usefulness  
36 of a given system, particularly among those users with a high need for cognition.  
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41 Numerous other studies provide empirical support for the positive influence of  
42 perceived usefulness on use intention, applied to various spheres of study and  
43 technologies (Huanhuan & Xu, 2015; Pappas et al., 2017; Ma & Li, 2019).  
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47 In the latter study, Pappas et al. also demonstrated the relationship between  
48 perceived usefulness – referring to the extent to which learners believe that video-  
49 based tasks will improve their performance – and emotions (based on entertainment  
50 or interest). The argument posited by these authors is that this learning system can  
51 offer major benefits to students, such as access to the course materials at any time  
52 and from any location, and the freedom to study at their own pace. Therefore, it is  
53 to be expected that such benefits will heighten use intention and trigger positive  
54 emotions, such as enjoyment and excitement. When learners are able to understand  
55 the positive consequences of using this system in particular, they are more likely to  
56 enjoy it.  
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In light of these considerations, the following research hypotheses are proposed:

**H10.** *User perceived usefulness of MOOCs exerts a positive influence on user perceived satisfaction with MOOCs.*

**H11.** *User perceived usefulness of MOOCs exerts a positive influence on MOOC use intention.*

**H12.** *User perceived usefulness of MOOCs exerts a positive influence on user emotions.*

### **2.10. Effect of emotions**

Emotions constitute a major dimension of technology acceptance, and can influence user behavioral intention (Beaudry & Pinsonneault, 2010). Given the gap in the empirical research on emotions and the call for investigation into the emotions of students (Thong et al., 2006; Alraimi et al., 2015; Pappas et al., 2017), this factor is included in the present study in relation to its possible influence on MOOC use intention.

According to Kay and Loverock (2008), due to the increased presence of computers in modern life, it is of no surprise that users at times express emotional reactions including rage, desperation, anxiety or relief. It is also logical to believe that emotions play a part in the process of learning via computers. These authors sustain that the full range of emotions should be studied (not only levels of anxiety, for instance), as even though users may experience some emotions in private (or not express them openly), anger, happiness and sadness also form part of the learning process.

Rienties and Rivers (2014) find that emotions play a critical role in the teaching and learning process, as they exert an influence on motivation, self-regulation and academic performance among learners. However, the educational research in general has devoted little attention to the study of emotions. These authors suggest that analysis of user behavior could provide a valid approach to measuring and understanding emotions, which can arise at any point in the learning process and may be completely different – or completely the opposite – for different students.

In light of these reflections, the following research hypothesis is proposed:

**H13.** *Users' emotions exert a positive influence on MOOC use intention.*

### **2.11. Effect of satisfaction**

As Ruiz et al. (2010) affirm, just as in the case of studies on consumer behavior, satisfaction is a topic of great interest to professionals from different fields. One of the reasons for this interest is that the variables typically associated with satisfaction have a



major impact on business profitability and growth – such as loyalty, competition, costs or reputation. Perceived satisfaction tends to be used to assess the success or failure of a system (Cigdem & Ozturk, 2016), particularly in the case of continuance intention, as use of the system precedes user satisfaction (Mohammadi, 2015). Thus, there is also a wide variety of studies that provide empirical backing for the direct effect of satisfaction on use intention for a technology applied to learning contexts. Such studies include those of Thong et al. (2006), Lee (2010), Udo et al. (2011), Alraimi et al. (2015), Del Barrio et al. (2015), Shahijan et al. (2016) and Hyo-Jeong and Kim (2018).

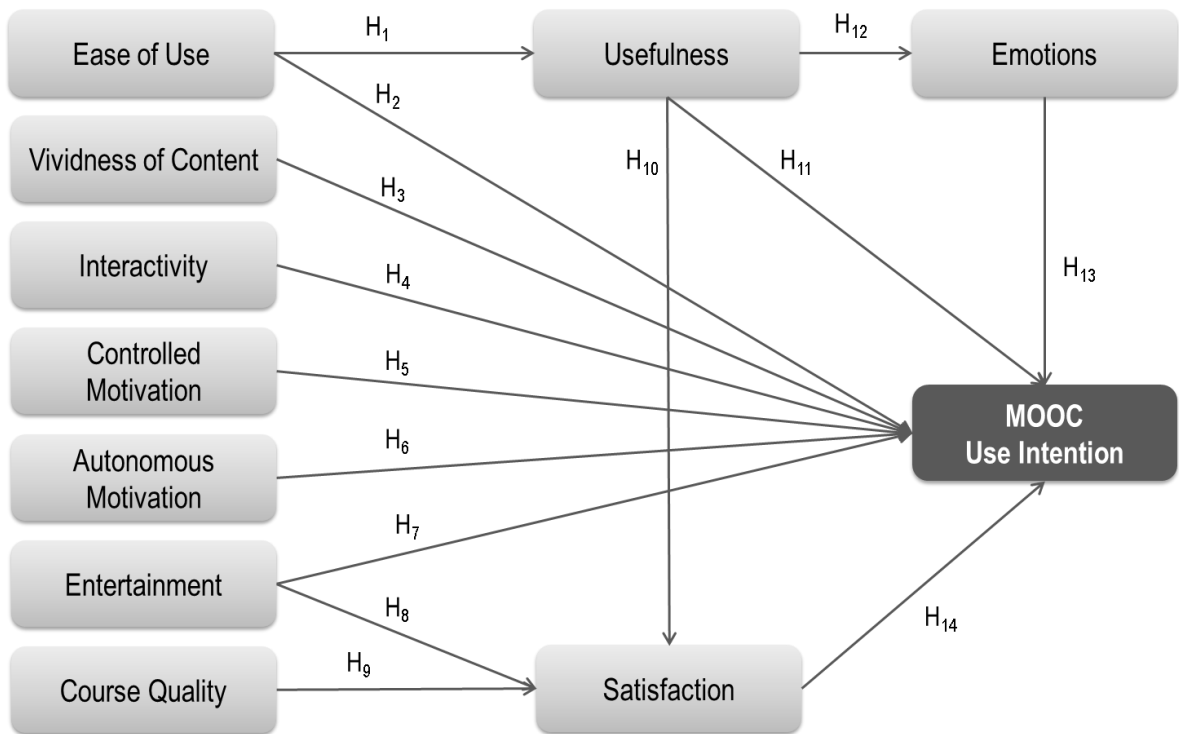
Not only has satisfaction been shown to be one of the most significant concepts in the marketing literature to be applied to the online education context (Alraimi et al., 2015); it has also been found to have the most significant influence on user continuance intention, followed by perceived usefulness (Lee, 2010). Satisfaction also acts as a mediator between perceived e-learning quality and user behavioral intention (Udo et al., 2011; Ayala et al., 2014).

In view of these considerations, the following hypothesis is proposed:

**H<sub>14</sub>.** *User perceived satisfaction exerts a positive influence on MOOC user intention.*

Drawing on the previous literature discussed in the preceding sections, we propose the following research model (see Figure 1).

**Figure 1: Hypotheses and research model**



### 3. Methodology

#### 3.1. Measurement scales

The measurement instrument employed in the present study to collect data was an online questionnaire adapted to the context of MOOCs. It was designed around the measurement scales developed, adapted and validated by other authors in earlier studies. The scales measuring perceived ease of use, course quality and satisfaction were taken from the work of Sun et al. (2008) and adapted accordingly. The scales for perceived usefulness and entertainment were adapted from the measurement instruments devised by Alraimi et al. (2015). The emotions and use-intention scales were adapted from the recent work of Pappas et al. (2017). Vividness of content and perceived interactivity were measured on scales adapted from those of Huang et al. (2017). And controlled motivation and autonomous motivation were measured on scales based on the work of Zhou (2016). Further detail on the scales can be found in the Appendix.

The questionnaire was divided into three distinct parts. The first part was an introduction, welcoming participants to the study. This provided the information necessary for them to register their responses correctly. It also provided some background context for participants, comprising a brief written explanation of MOOCs and a 1-minute introductory video. The second part set out the full list of questions, based on the items or propositions (translated into Spanish) that participants were being asked to score. For this purpose, a seven-point Likert scale was used (where 1 = entirely disagree and 7 = entirely agree). Questions were grouped in line with each of the 11 constructs being measured. The third and final part of the questionnaire consisted of questions designed to elicit sociodemographic data about the participants, for possible future comparative analysis. These questions covered: gender, age, nationality, educational level, employment status, level of English proficiency, level of Internet and social media use, and previous knowledge and experience of online learning.

#### 3.2. Sample design and data-collection

The primary data used for testing the hypotheses were gathered by means of the self-administered questionnaire. Given the overarching aim of the research – to identify the factors that determine MOOC use intention – the characteristics of the target population presented certain generic requirements related to the highly diverse profile typical of this type of course participant. These included being at least 16 years of age and of different nationalities, being Spanish-speaking

(sufficiently to respond to the questionnaire) and with knowledge of the Internet and social networks (see Table 1).

**Table 1: Technical specification and sample characteristics**

Population	Spanish-speaking Internet users over 16 years of age
Sample type	Non-probabilistic (convenience)
Sample size	210 valid cases
Period of fieldwork	June–July 2017

A total of 212 questionnaires were collected, two of which were discounted due to errors in the responses, leaving 210 valid cases. Table 2 shows the profile data for the sample under study.

**4. Table 2: Profile of the sample population**

Sociodemographic indicator	N	%	
Gender	Male	87	41.4
	Female	123	58.6
Age	16–24 years	20	9.5
	25–34 years	51	24.3
	35–44 years	64	30.5
	45–54 years	45	21.4
	55–64 years	25	11.9
	≥ 65 years	5	2.4
Nationality	Spanish	183	87.1
	Other	27	12.9
Educational level	Primary	18	8.6
	Secondary	53	25.2
	University degree	80	38.1
	University postgraduate degree	59	28.1
Employment status	Unemployed	26	12.4
	Full-time employment	99	47.1
	Part-time employment	26	12.4
	Student	14	6.7
	Combines work with study	28	13.3
	Retired or semi-retired	11	5.2

	Does not work for other reasons	5	2.4
	Runs own business	1	0.5
Have you ever studied on an e-learning course (non-MOOC)?	Yes	131	62.4
	No	79	37.6

## 5. Results

Structural Equation Modeling (SEM) was used to fulfill the research aims. This approach was selected on the basis that, as Hair et al. (2010) indicated, it enables the measurement model and the structural model to be differentiated. By means of this multivariate analysis technique, different (interdependent) multiple regression equations are combined simultaneously. SEM is widely used in marketing research and in the social sciences in general (Del Barrio and Luque, 2012).

To manage the data, first the necessary statistical checks were conducted. Once validity was confirmed, a confirmatory factor analysis (CFA) was carried out, using *SPSS Statistics 21.0*. Lastly, empirical validation of the proposed theoretical model was achieved by means of the SEM technique, using *SPSS Amos 23.0* software.

The next sections explain the process followed in each step, together with the results. Finally, the proposed hypotheses are tested.

### 5.1. Data analysis

#### 5.1.1. Statistical description of the sample

Statistical checks were conducted on the sample under analysis to establish the validity of the methodological assumptions. The resulting values are shown in Table 3.

The most highly-scored items were those relating to usefulness and interactivity, together with the majority of those referring to ease of use. Those items attracting the lowest scores were those associated with controlled motivation, and two items referring to satisfaction. The variables presenting the greatest deviation of data were controlled motivation and use intention, along with some of the satisfaction items. By contrast, the variables with the lowest standard deviation were ease of use, vividness of content and interactivity.

#### 5.1.2. Analysis of multivariate normal distribution

Prior to analyzing any model, the requirements established in the literature for correctly applying the aforementioned techniques need to be checked: that the relationships between the variables are linear; that the model is identified; and that

the data follow a normal distribution. As noted by Del Barrio and Luque (2012), a model is identified if the input matrix (correlations or variances–covariances) of the variables under observation is generated only by one set of parameters. In this case, the proposed model is recursive – that is, the errors are not related, and all the causal effects are unidirectional. The present model was thus confirmed to be identified.

With regard to the hypothesis of normality across the data, this was verified by analyzing the asymmetry and kurtosis of the variables.

As Table 3 shows, the majority of the critical ratio (CR) values for asymmetry and some of the kurtosis values were outside the  $\pm 1.96$  interval. The majority of the variables were therefore considered not to follow a normal multivariate distribution. The kurtosis value from Mardia’s test also showed that these variables did not jointly follow a normal distribution (CR: 41.96).

**Table 3: Descriptive data and skewness & kurtosis tests**

Construct	Variable	Mean	Stand. dev.	Skewness	Kurtosis
Perceived ease of use	PEU1	5.55	1.19	-4.50	1.76
	PEU 2	5.58	1.18	-4.67	1.98
	PEU 3	4.83	1.33	-1.00	-0.83
	PEU 4	5.65	1.26	-4.76	0.52
Perceived usefulness	PU1	5.55	1.31	-5.12	1.54
	PU2	5.56	1.26	-3.64	-0.74
	PU3	5.61	1.30	-3.81	-1.05
Emotions	EM1	5.45	1.21	-4.61	2.36
	EM2	4.98	1.55	-3.72	-0.40
	EM3	5.10	1.44	-3.14	-1.05
Vividness of content	VC1	5.41	1.17	-3.68	1.09
	VC2	5.27	1.20	-2.76	0.02
	VC3	5.05	1.35	-3.04	-0.21
	VC4	5.14	1.30	-3.29	0.66
Perceived Interactivity	PI1	5.47	1.35	-4.37	-0.16
	PI2	5.57	1.29	-4.76	0.51
	PI3	5.65	1.26	-5.22	1.19
	PI4	5.67	1.24	-5.45	1.95
Controlled motivation	CM1	4.55	1.68	-2.05	-1.90
	CM 2	2.85	1.76	3.67	-2.05
	CM 3	3.84	1.87	0.16	-2.97
	CM 4	2.50	1.92	6.51	-0.07
	AM1	5.00	1.61	-3.04	-1.26

Construct	Variable	Mean	Stand. dev.	Skewness	Kurtosis
Autonomous motivation	AM 2	5.34	1.32	-3.25	-0.63
	AM 3	5.36	1.42	-4.12	-0.39
	AM 4	4.88	1.46	-1.47	-1.52
	AM 5	4.93	1.43	-2.37	-1.17
Perceived Entertainment	PE1	5.19	1.34	-2.87	-0.40
	PE2	4.96	1.38	-2.43	-1.50
	PE3	5.02	1.42	-2.44	-1.87
Perceived Course Quality	PCQ1	5.06	1.36	-2.22	-1.05
	PCQ2	4.97	1.37	-2.81	-0.37
	PCQ3	4.95	1.54	-3.12	-0.57
Perceived Satisfaction	PS1	5.50	1.24	-3.71	-0.49
	PS2	5.43	1.42	-3.39	-1.25
	PS3	5.30	1.35	-3.08	-1.02
	PS4	5.09	1.41	-2.88	-0.66
	PS5	4.57	1.62	-2.36	-1.44
	PS6	2.99	1.72	3.89	-1.78
	PS7	3.41	1.86	1.54	-3.02
Use intention	UI1	5.13	1.63	-3.74	-0.75
	UI2	4.98	1.67	-3.52	-1.34
	UI3	4.67	1.66	-2.30	-1.82
	UI4	5.23	1.54	-3.65	-1.22
Multivariate			Mardia's coeff: 368.43; C.R.: 41.96		

Therefore, following the recommendations of the literature (Del Barrio and Luque, 2012) on making the appropriate transformations to bring the variables closer to multinormality, the maximum likelihood method of model estimation was used, together with resampling or bootstrapping (based on 500 samples). An appropriate reference for such cases is the Bollen-Stine corrected p-value (with a confidence interval of 95%).

It is important to reiterate that the scales used in the present study were previously validated by other authors. For this reason, as well as the subsequent verification of the existence of discriminant validity between the latent constructs (explained in the next section), it was decided that the issue of possible errors of multicollinearity could be disregarded.

### 5.1.3. Overall fit of the model

The overall fit provides a joint analysis of the measurement model and the structural model, to check the correspondence between the matrix reproduced by the model and that of the observed data (Del Barrio and Luque, 2012). In this case, the absolute and incremental measurements were verified. Given the sample size of the study, the fit indices values were close to those recommended in the literature (as can be observed in Table 4). The RMSEA indicated that the model presented an adequate overall fit. Following Del Barrio and Luque (2012), the RGAFI indicator was used as another adequate measure to evaluate the model, being above the recommended value (0.8). These values did not include those for items PS6 and PS7, as it was shown that the loads did not reach the minimum level recommended by the literature.

## 6. Table 4: Fit indices of the model

	Indicator	Value obtained	Recommended value
Absolute fit indices	Normed Chi-squared	2.37	> 2 and < 5
	Goodness-of-fit index (GFI)	0.70	> 0.90
	RAGFI	0.803	> 0.80
	Root mean square error of approximation (RMSEA)	0.08	< 0.08
Incremental fit indices	Incremental fit index (IFI)	0.88	≥ 0.90
	Non-normed fit index or Tucker-Lewis index (NNFI/TLI)	0.87	> 0.90
	Comparative fit index (CFI)	0.88	≥ 0.90

Source: Own elaboration, based on Del Barrio and Luque (2012).

### 6.1. Evaluation of the measurement model

The psychometric properties of the scales used in the investigation were analyzed by means of Confirmatory Factor Analysis (CFA). The relationship between the observed and latent variables under analysis were measured via their consequences. This was therefore a reflective measurement (common in CFA applied in marketing-related research). Thus, the relationships that flowed from the unobserved variables toward its indicators (manifest variables) were identified.

In this stage of evaluating the model, the aim was to test whether the scales used were valid (if they measured what they were meant to measure) and reliable (their degree of accuracy).

In the present study, convergent validity was checked using the magnitude of the factor loads of the indicators. Fornell and Larcker (1981) recommend that three conditions

be taken into account to assess convergent validity of scale items: all factor loads should be significant and over 0.70; composite reliability for each construct should exceed 0.70; and average variance extracted (AVE) should be over 0.50.

The results (see Table 5) show that the loads were significantly different from zero (with the exception of PS7) and over 0.70 (except for CM4, PS6 and PS7). The variance extracted was also above 0.50 in all cases. Therefore, it can be affirmed that the majority of the latent variables adequately explained the observed variables (Del Barrio and Luque, 2012).

Considering these values, according to the literature (Hair et al., 2010), if the standardized coefficient of an item is within the interval 0.04–0.70, eliminating that item would affect the validity of the content. It is therefore advisable to analyze the impact on composite reliability and variance extracted. Some of the standardized values for the factor loads were within the aforementioned interval: PEU3 (0.65), CM2 (0.67), CM4 (0.54) and PCQ3 (0.62); but they were also significant. Hence, it was decided that these items should be retained on their respective scales. However, two factors of the “satisfaction” construct were detected as having loads that were not significant (both PS6 and PS7 were well below 0.40). These items were therefore eliminated from the scale.

**Table 5: Convergent validity and reliability indicators**

Construct		Standardized coefficient (SE)	Cronbach's $\alpha$	CR	AVE
Perceived ease of use	PEU1	0.86	0.89	0.90	0.69
	PEU2	0.94			
	PEU3	0.65			
	PEU4	0.85			
Perceived usefulness	PU1	0.87	0.91	0.91	0.77
	PU2	0.89			
	PU3	0.86			
Emotions	EM1	0.80	0.88	0.88	0.71
	EM2	0.87			
	EM3	0.87			
Vividness of content	VC1	0.89	0.93	0.93	0.76
	VC2	0.88			
	VC3	0.88			
	VC4	0.84			
Perceived Interactivity	PI1	0.9	0.93	0.93	0.76
	PI2	0.92			
	PI3	0.81			
	PI4	0.84			



Construct		Standardized coefficient (SE)	Cronbach's $\alpha$	CR	AVE
Controlled motivation	CM1	0.72	0.80	0.80	0.51
	CM2	0.67			
	CM3	0.89			
	CM4	0.54			
Autonomous motivation	AM1	0.85	0.93	0.93	0.72
	AM2	0.86			
	AM3	0.85			
	AM4	0.86			
	AM5	0.81			
Perceived Entertainment	PE1	0.89	0.94	0.94	0.84
	PE2	0.95			
	PE3	0.91			
Perceived Course Quality	PCQ1	0.77	0.77	0.78	0.55
	PCQ2	0.82			
	PCQ3	0.62			
Perceived Satisfaction	PS1	0.89	0.94	0.94	0.77
	PS2	0.89			
	PS3	0.95			
	PS4	0.89			
	PS5	0.75			
Use intention	UI1	0.92	0.94	0.94	0.81
	UI2	0.91			
	UI3	0.92			
	UI4	0.84			

Turning to reliability, this is analyzed in terms of internal consistency – that is, coherence in the responses to the items that measure a given construct. As well as the aforementioned AVE values, the Cronbach's alpha ( $\alpha$ ) value and composite reliability (CR) or Jöreskog's rho ( $\rho$ ) were also taken into account (Fornell & Larcker, 1981; Hair et al. 2010; Del Barrio and Luque, 2012). All the results from these checks presented values above the accepted limits – that is, above 0.70 for simple and composite reliability, and over 0.05 for variance extracted. The scales used in the present research were therefore verified as reliable.

Discriminant validity, which determines that one construct is different from another, was tested using the confidence interval, setting the variance of the latent variables to 1 in the specification of the model. None of the intervals was found to include 1. Discriminant validity between factors was therefore demonstrated, with each one providing unique information that was not included in any other.

## 6.2. Evaluation of the structural model

According to Hair et al. (2010), structural equation modeling is suitable for verifying the relationships between the constructs of a proposed model. In this phase of the present evaluation, the relationships between the latent constructs were analyzed, to test the hypotheses originally proposed. As mentioned earlier, a reflective measurement model was used (this approach being more commonly used than formative modeling), in which the latent variable causes the indicators.

To assess the structural model and test the research hypotheses, the following aspects were tested: the statistical significance of the structural loads of the relationships proposed in the model; the relative importance of the effects of the exogenous variables on the endogenous variables; and the predictive capacity of the latent endogenous variables using the  $R^2$  or coefficient of determination for each dependent variable (Hair et al., 2010). Table 6 shows that, of the 14 relationships proposed in the model, 8 of the structural loads were significantly different from zero (with a p-value mainly of between 0.01 and 0.10); the remaining six relationships, however, were not significant.

**Table 6: Summary of results for the research hypotheses**

Hypothesis	Standardized $\beta$	S.E.	P-value	Empirical support
H <sub>1</sub> Ease of use → Usefulness	0.66	0.07	***	<b>Yes</b>
H <sub>2</sub> Ease of use → Use intention	0.06	0.11	N.S.	No
H <sub>3</sub> Vividness of content → Use intention	0.07	0.12	N.S.	No
H <sub>4</sub> Interactivity → Use intention	-0.10	0.09	N.S.	No
H <sub>5</sub> Controlled motivation → Use intention	-0.02	0.05	N.S.	No
H <sub>6</sub> Autonomous motivation → Use intention	0.48	0.14	***	<b>Yes</b>
H <sub>7</sub> Entertainment → Use intention	-0.10	0.13	N.S.	No
H <sub>8</sub> Entertainment → Satisfaction	0.22	0.08	**	<b>Yes</b>
H <sub>9</sub> Course quality → Satisfaction	0.51	0.10	***	<b>Yes</b>
H <sub>10</sub> Usefulness → Satisfaction	0.38	0.05	***	<b>Yes</b>
H <sub>11</sub> Usefulness → Use intention	0.01	0.15	N.S.	No
H <sub>12</sub> Usefulness → Emotions	0.79	0.08	***	<b>Yes</b>
H <sub>13</sub> Emotions → Use intention	-0.15	0.10	*	No
H <sub>14</sub> Satisfaction → Use intention	0.54	0.14	***	<b>Yes</b>

Key: \*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.10$ ; N.S. non-significant.

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2 The most important variables for explaining use intention were found to be satisfaction  
3 ( $\beta=0.54$ ) and autonomous motivation ( $\beta=0.48$ ), while the variable with the greatest  
4 effect on satisfaction was course quality ( $\beta=0.51$ ). These were all considered to be  
5 substantial values (Hair et al., 2010). The influence of usefulness on emotions ( $\beta=0.79$ )  
6 and ease of use on usefulness ( $\beta=0.66$ ) can be considered strong effects, as they  
7 presented values above 0.60.  
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11 With regard to the empirical testing of the hypotheses, in light of these results a series  
12 of important considerations arise. These are now discussed.  
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15 Hypotheses H<sub>1</sub> and H<sub>2</sub>, relating to ease of use, could not be entirely rejected. In the case  
16 of H<sub>1</sub>, in line with the results of the literature review (Del Barrio et al., 2015; Cigdem &  
17 Ozturk, 2016; Pappas et al., 2017), it was shown that perceived ease of use exerts a  
18 direct and positive effect on perceived usefulness ( $\beta=0.66$ ; p-value <0.01). This  
19 indicates that, the easier to use the MOOC is considered to be, the more useful  
20 (beneficial and functional) it will be perceived as. However, the relationship between  
21 ease of use and MOOC use intention (H<sub>2</sub>) could not be confirmed ( $\beta=0.06$ ; p-value: not  
22 significant). This result contrasts with those of other earlier studies (Roca & Gagné,  
23 2008; Huanhuan & Xu, 2015; Pappas et al., 2017); but it is in line with the findings of  
24 Mohammadi (2015), Xu (2015) and Cigdem and Ozturk (2016), who also found this  
25 relationship to have no significance. According to Mohammadi (2015), in the education  
26 context, some studies are consistent with the premise that the acceptance of e-learning  
27 is directly influenced by perceived usefulness, but indirectly, through perceived ease of  
28 use. Therefore, the specific sphere of investigation (use intention for one technological  
29 system in particular), together with other factors inherent in the sample population (such  
30 as cultural characteristics or age and gender) may explain the differences between the  
31 findings of different studies for the relationship between perceived ease of use and use  
32 intention.  
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41 H<sub>3</sub>, which proposed the effect of vividness of course content on MOOC use intention,  
42 found no empirical support in the present investigation ( $\beta=0.07$ ; p-value: not  
43 significant). This result is in contrast with the recent study undertaken by Huang et al.  
44 (2017). Given that this aspect has very low repercussions in research dealing with  
45 distance education, it is important to note that these authors focus on revisit intention,  
46 which suggests there may be a moderating effect of the “previous experience” variable.  
47 That is to say, for users who have never participated in a MOOC before, it may be  
48 considerably more difficult to perceive the vividness of the course content; and  
49 therefore, it would not be a significant variable in use intention.  
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54 The relationship between perceived interactivity and use intention in H<sub>4</sub> was rejected, in  
55 view of the results obtained ( $\beta= -0.10$ ; p-value: not significant). While there is very  
56 limited literature on the interactivity of e-learning courses as a significant factor in their  
57 use intention, nevertheless this result contrasts with those of other studies (e.g.  
58 Huanhuan & Xu, 2015; Hone & El Said, 2016; Huang et al., 2017). It is worth  
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1 mentioning some of the issues that may explain this difference. Although the present  
2 research coincides with some of the references mentioned in the analysis of interactivity  
3 between teacher and students, as we have seen, Huang et al. (2017) demonstrated its  
4 effect on revisit intention for a MOOC, whereas Hone and El Said (2016) demonstrated  
5 the effect of the same type of interactivity on MOOC student retention. Elsewhere, Lin  
6 and Huang (2008) found empirical support for interactivity (understood as  
7 interdependence of tasks) and the use of knowledge-management systems in  
8 professional working environments. Taking all this into account, it can be affirmed that  
9 there are peculiarities in the hypothesis that may have affected the differentiating result  
10 obtained in the present research – such as user previous experience or certain  
11 motivations related to users' work environment.  
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16 H<sub>5</sub> and H<sub>6</sub>, which related to motivations and use intention, could not be entirely rejected.  
17 On the one hand, the direct and positive effect of controlled motivation on use intention  
18 (H<sub>5</sub>) could not be confirmed ( $\beta = -0.02$ ; p-value: not significant). This result echoes those  
19 obtained by Zhou (2016), albeit that study established indirect relationships between  
20 controlled motivation and intention, via behavioral control, attitude and subjective  
21 norms. Nor could Mikalef et al. (2016) corroborate the positive effect of social influence  
22 (considered to be similar to controlled motivation) on the behavioral intention of users  
23 to adopt video-based learning models. However, the results of the present investigation  
24 contrast with the findings of Lee (2010) and Xu (2015), which verified the direct and  
25 positive relationship between subjective norms (understood as perceived social pressure  
26 or influence) and the intention to use e-learning and MOOCs, respectively. The results  
27 also contrast with the findings of Xiong et al. (2015), regarding social motivation as a  
28 variable that influences MOOC user retention, but indirectly, via intrinsic and extrinsic  
29 motivation. The heterogeneity of the study participants and their lack of experience of  
30 MOOCs (as well as the fact that many of them had never even heard of such courses)  
31 may explain the result obtained. Although social pressure or influence may impact on  
32 the behavior of individuals, it should perhaps also be considered a multi-stage process,  
33 including an initial information-search stage (following a personal recommendation)  
34 prior to the decision to participate in a course of these characteristics.  
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44 On the other hand, H<sub>6</sub>, which proposed the direct and positive effect of autonomous  
45 motivation on MOOC user intention, found empirical support in the present study  
46 ( $\beta = 0.48$ ; p-value  $< 0.01$ ). This result coincided with the findings of Xiong et al. (2015),  
47 although those authors established an indirect relationship between both intrinsic and  
48 extrinsic motivation and MOOC user retention, via user commitment to the course. Also  
49 of note is the similarity between the result of the present study and that of Zhou (2016),  
50 which approaches autonomous motivation in the same way as the present study, in both  
51 its intrinsic and extrinsic dimensions. In the work of Zhou (2016), however, the  
52 empirical support is also based on the indirect effect on use intention, via behavioral  
53 control and attitude. Therefore, it can be affirmed that autonomous or individual  
54 motivation is a significant predictor of MOOC use intention.  
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1 H<sub>7</sub> and H<sub>8</sub>, both relating to entertainment, could not be entirely rejected. In contrast to  
2 other studies examined in the literature review (Roca & Gagné, 2008; Lee et al., 2009;  
3 Wojciechowski & Cellary, 2013; Alraimi et al., 2015), the direct and positive effect of  
4 entertainment perceived by the user on their intention to participate in a MOOC could  
5 not be verified ( $\beta = -0.10$ ; p-value: not significant). However, this result does coincide  
6 with that of Lee (2010), which, while demonstrating the indirect effect of entertainment  
7 on continued use intention for e-learning (via attitude), could not verify its direct  
8 influence. This difference between the present results and those of the extant literature  
9 may be attributable to, on the one hand, the difficulty the user faces in capturing the  
10 entertainment offered by the course prior to starting it; and, on the other hand, to the  
11 different technological contexts and other characteristics of the particular participants in  
12 the study (systems that may be associated with being more entertaining to use, and users  
13 who are more accustomed to – or more predisposed to – using new technologies).  
14 Specifically, in the case of H<sub>8</sub>, this was validated ( $\beta = 0.22$ ; p-value < 0.05), corroborating  
15 the direct and positive influence of perceived entertainment on MOOC user satisfaction.  
16 This finding coincides with those from the literature analyzed for the present study  
17 (Thong et al., 2006; Qin & Xu, 2007; Alraimi et al., 2015). It can therefore be affirmed  
18 that the expectation of a pleasant experience is a predictor of perceived satisfaction in  
19 the context of MOOCs.  
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27 With regard to the relationship between perceived course quality and satisfaction, H<sub>9</sub>  
28 found empirical support ( $\beta = 0.51$ ; p-value < 0.01). This result is in line with those of Udo  
29 et al. (2011), Ayala et al. (2014) and Zambrano (2016). Therefore, it is affirmed that  
30 course quality is a key aspect for users, as it influences their satisfaction – which, in  
31 turn, influences their intention to participate in MOOCs (as will be discussed later in  
32 this paper). Furthermore, considering that the sample population under analysis included  
33 both those who had some experience of this type of course, and those with none, this  
34 finding corroborates the importance of perceived quality as a factor that students may  
35 take into account even prior to participating in a MOOC, this variable having been found  
36 to exert the greatest effect on satisfaction.  
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42 H<sub>10</sub>, H<sub>11</sub> and H<sub>12</sub>, which dealt with perceived usefulness, could not be entirely rejected.  
43 With regard to H<sub>10</sub>, it was demonstrated that usefulness exerts a direct and positive effect  
44 on user satisfaction ( $\beta = 0.38$ ; p-value < 0.01). This result adds to the findings obtained in  
45 several other studies (Del Barrio et al., 2015; Cigdem & Ozturk, 2016; Zambrano,  
46 2016). It is shown, then, that user perception of the efficiency of learning via MOOCs  
47 is reflected in the level of user satisfaction. However, H<sub>11</sub> had to be rejected, as the  
48 influence of usefulness on use intention could not be verified ( $\beta = 0.01$ ; p-value: not  
49 significant). In marked contrast to the extensive justification of this relationship  
50 presented in the literature (Del Barrio et al., 2015; Huanhuan & Xu, 2015; Mohammadi,  
51 2015; Xu, 2015; Cigdem & Ozturk, 2016; Pappas et al., 2017), the present result  
52 coincides only with the findings of Wojciechowski and Cellary (2013). It should be  
53 noted, however, that the latter work analyzes use intention in augmented reality learning  
54 environments among secondary school students, which involves certain differences  
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1 compared to the present outcome. The explanation for this result may lie in the  
2 heterogeneous characteristics of the sample profile under study (comprising different  
3 age groups, educational levels, and extent of Internet and social network experience, for  
4 instance). Although usefulness exerted no direct influence on MOOC use intention  
5 among the sample under analysis, this factor should be considered in the indirect  
6 relationship via satisfaction and emotions (as explained later in this paper).  
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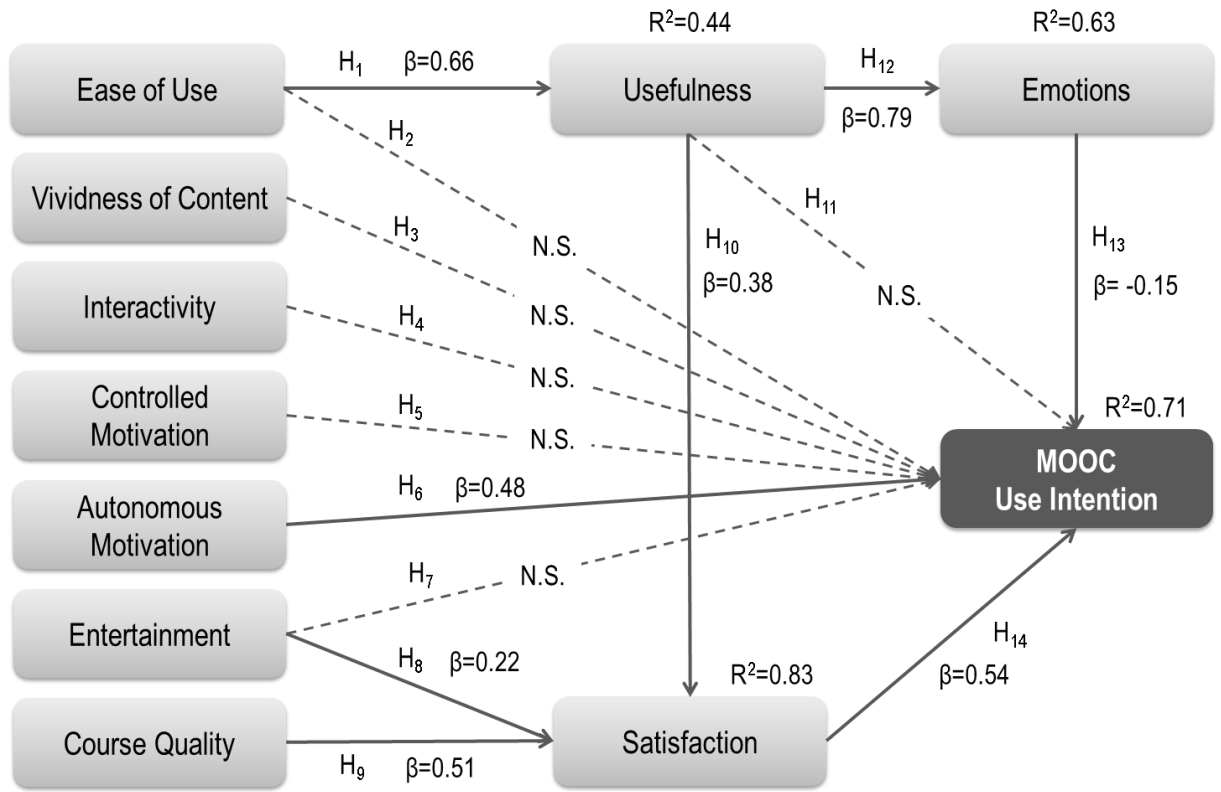
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9 Regarding H<sub>12</sub> and the proposed relationship between usefulness and emotions, in line  
10 with the research conducted by Pappas et al. (2017) it was shown that perceived  
11 usefulness has a major direct and positive effect on the emotions of MOOC users  
12 ( $\beta=0.79$ ; p-value <0.01). This finding may indicate that users are capable of anticipating  
13 and valuing the positive consequences derived from participating in these courses,  
14 associating them with a sense of enjoyment and emotion.  
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18 H<sub>13</sub>, which dealt with the relationship between emotions and use intention, achieved a  
19 confidence level of 90% and therefore could not be rejected ( $\beta= -0.15$ ; p-value <0.10).  
20 However, given the lack of similar studies, there was little empirical support for this  
21 hypothesis. Although the result is comparable with that obtained by Pappas et al. (2017),  
22 who also confirmed the direct effect of students' emotions on their intention to adopt a  
23 video-task-based learning system, the two differ in the level of significance and the  
24 direction of the relationship. These differences may be due to the sample studied in the  
25 present work, which is bigger and more heterogeneous than that of Pappas et al. (2017).  
26 At the same time, as the literature indicates, assessing emotions is a challenging task –  
27 and all the more so, given the high percentage of respondents who had no previous  
28 experience of this learning methodology and, in many cases, had never even heard of it.  
29 Given the definition of emotion as the user's mental state of preparedness that arises  
30 from their cognitive evaluation of events or thoughts (Hibbeln et al., 2016), it seems  
31 logical to assume that the respondents displayed major differences when evaluating the  
32 MOOC, which would have repercussions for the results obtained. Further studies are  
33 required in the future to shed light on this issue.  
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41 Finally, H<sub>14</sub> also found empirical support ( $\beta=0.54$ ; p-value <0.01). This result suggests  
42 that satisfaction is the most important predictor of use intention, a conclusion that has  
43 been drawn by many previous studies (Udo et al., 2011; Ayala et al., 2014; Alraimi et  
44 al., 2015; Del Barrio et al., 2015; Mohammadi, 2015; Shahijan et al., 2016). It can  
45 therefore be affirmed that, the greater the satisfaction among users, the greater their  
46 MOOC use intention. It is also important to highlight the fact that, although the direct  
47 effects of usefulness and entertainment on use intention could not be proven, there was  
48 a clear indirect effect, mediated via satisfaction. Furthermore, given the assumption that  
49 use precedes satisfaction (Mohammadi, 2015), this result is of particular interest, as it  
50 takes into account the responses of both those participants with some experience of  
51 MOOCs and those who have never experienced them.  
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58 Figure 2 shows the values of the standardized coefficients between constructs, together  
59 with the coefficients of determination for the dependent variables.  
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Figure 1: Results of the proposed SEM



## 7. Conclusions, limitations and future lines of research

### 7.1. Theoretical conclusions

The growing popularity of MOOCs is leading some observers to consider them a disruptive technology – albeit this mode of learning facilitates the democratization of access to higher education – reflecting the principles of the Web 2.0 phenomenon. However, given the short trajectory of MOOCs to date, evidence-based knowledge of their operation is reflected in a very limited range of literature, in which researchers examine extremely diverse aspects in an endeavor to understand the mechanisms that help generate and develop such learning activities and their social, cultural, economic and business effects.

One of the more under-studied topics to date is that of student motivation to participate in MOOCs, particularly in the case of users who are unsure or undecided about signing up. The present work focuses on this particular area, with the aim of shedding light on the complex framework of relationships that influence user perceptions and decisions. To this end, a structural equation model was developed, which considered a series of

1 variables defined on the basis of the prior literature review. The subsequent statistical  
2 analyses were based on the data collected by means of an online survey that sought the  
3 opinions of a sample population of diverse characteristics on their MOOC use intention.  
4 Following an evaluation of the structural model and verification of the adequacy of the  
5 fit of the measurement model, the research hypotheses were tested.  
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8 The results showed that half of the relationships between the latent constructs found  
9 empirical support in the literature. It was observed that perceived ease of use is a major  
10 factor that exerts a direct and positive influence on perceived usefulness, indicating that,  
11 the more a MOOC is perceived to be easy to use, the more useful (beneficial and  
12 functional) the user will consider it to be. With regard to the relationship between  
13 usefulness and emotions – in line with the study previously undertaken by Pappas et al.  
14 (2017), who proposed and demonstrated this association – the present work verified the  
15 particularly strong role played by usefulness as a predictor of user emotions. This result  
16 offers additional empirical support to the work of these authors, who based their study  
17 on users who already used video-based tasks in their learning process. This suggests that  
18 users are capable of valuing the positive consequences of using MOOCs, deriving a  
19 sense of enjoyment and emotion, even before using the system for real.  
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25 Just as the literature has demonstrated in many studies, the relationship between  
26 satisfaction and use intention was also verified. Perceived satisfaction was not only  
27 found to be the most critical predictor; in addition, it was shown to be a mediating  
28 variable between other factors (such as usefulness, entertainment and course quality)  
29 and MOOC use intention. Given the broad assumption that use precedes satisfaction,  
30 this result is of particular interest: satisfaction can be perceived and can therefore act as  
31 a significant driver of future use (Mohammadi, 2015). This, despite the fact that the  
32 individuals in the sample population had varying degrees of knowledge and prior  
33 experience in e-learning and MOOCs.  
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39 Another noteworthy variable that explains use intention is autonomous motivation,  
40 understood as the set of internal incentives that drive human behavior. Given the scarcity  
41 of previous works with which to compare this result (and the fact that the few works  
42 that do exist establish indirect relationships between this type of motivation, or similar,  
43 and use intention), this finding is of particular importance. It demonstrates the direct and  
44 positive effect of individual motivation on MOOC use intention, via the responses of  
45 those users who lack previous experience with this form of learning. Meanwhile, in line  
46 with numerous other studies, the results of the present research verified the direct and  
47 positive effect of entertainment, usefulness and course quality on user satisfaction. Of  
48 these, course quality is the variable with the greatest effect on satisfaction. It can thus  
49 be affirmed that user expectations regarding a pleasant experience, the effectiveness of  
50 the learning process and the quality of the course are, taken together, predictors of  
51 satisfaction in the context of MOOCs.  
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58 Turning again to those relationships proposed in the model that did not find empirical  
59 support, one particular case – that of the influence of emotions on MOOC use intention  
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1 – is of special interest. Although this relationship achieved significance (with a 90%  
2 confidence interval), this was in the opposite direction to that obtained by Pappas et al.  
3 (2017). Bearing in mind the lack of additional works with which to contrast this result,  
4 the differences between the two studies may be explained by the different sample  
5 profiles and by the inherent difficulty of measuring emotions.  
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8 Some of the relationships proposed in the model that established the direct effect of a  
9 range of variables on MOOC use intention were not significant. For example, the  
10 influence of ease of use on use intention could not be proven – a result in line with those  
11 of Mohammadi (2015), Xu (2015) and Cigdem and Ozturk (2016). This was also in line  
12 with the assumption that ease of use does not always constitute a strong factor or that it  
13 may influence indirectly via other variables, specifically in the context of e-learning  
14 adoption. Similarly, neither vividness of content nor interactivity demonstrated a  
15 significant effect on use intention – a result that is in contrast to the recent conclusions  
16 of Huang et al. (2017), among others. It may be that the very limited coverage of these  
17 associations in the literature, the particular sphere of application of the present study and  
18 other issues associated with the sample under analysis are all aspects that could explain  
19 the divergence between the findings of different studies.  
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25 Controlled motivation, entertainment and usefulness were also found not to be factors  
26 predictive of MOOC use intention. Unlike in various other studies that were reviewed,  
27 each of these non-significant relationships shared a certain similarity with other previous  
28 works. For example, like Mikalef et al. (2016), the present study found no positive effect  
29 between controlled motivation (labeled “social influence” by those authors) and user  
30 behavioral intention. Nor could Zhou (2016), who established several indirect  
31 relationships between these variables, verify such an impact. Elsewhere, the findings of  
32 Lee (2010) regarding the non-significant relationship between perceived entertainment  
33 and use intention also coincided with those of the present study. Also noteworthy is the  
34 similarity with the results of Wojciechowski and Cellary (2013) regarding the lack of  
35 significance of usefulness on use intention.  
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41 Bearing in mind the heterogeneity of the students (due to the open nature of these  
42 courses) and the growth in participant numbers (including first-time subscribers), the  
43 present results can be useful to those managing online Higher Education.  
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### 48 **5.3 Future lines of research**

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50 The academic and professional interest in this form of learning calls for theoretical  
51 instruments to be developed and applied, to contribute to exploring the factors that  
52 motivate students to participate in MOOCs. In the present research, not all of the  
53 constructs in the model were represented equally and use intention may have been  
54 influenced by other factors that were not considered in the study, such as the  
55 previous knowledge required to undertake a given course. Future studies should  
56 therefore include more variables and identify other relationships between them, or  
57 even assess the indirect effect of the variables used in the present model.  
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1 Interactivity, for example, is only addressed here in the context of the teacher and  
2 the student, not between the students themselves. Similarly, given that the literature  
3 has demonstrated that positive emotions are more important than negative ones, the  
4 present investigation only examined the former. However, as peer-working among  
5 students is a major feature of MOOCs and given that learners may experience both  
6 negative and positive emotions simultaneously, future studies on the topic could  
7 consider broadening both of these constructs. Elsewhere, to analyze various  
8 dimensions of quality, future works could include different, more specific,  
9 statements, bearing mind the extremely broad variety of MOOCs, of institutions  
10 offering such programs, and of participant characteristics. In the same way, it would  
11 be useful to determine other aspects of individual motivation, including extrinsic  
12 motivators such as the acquisition of a given skill or academic certification from a  
13 highly prestigious institution.  
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19 With regard to some of the demographic data collected in the present study, one  
20 potential area of interest for the future is to analyze the possible moderating effect  
21 of other variables linked to the profile of the user (age, gender, educational  
22 background, level of knowledge in Internet use and social networking, and so on).  
23 The role of previous experience as a determining factor in MOOC use (adoption  
24 and continued use) would be of particular interest. In contrast to the present  
25 approach, which examines one single but heterogeneous group, a future study could  
26 test the factors with the greatest relevance for each group, according to its  
27 characteristics. In this way, it could contribute to improving the results of the  
28 learning process by developing different strategies based on different student  
29 profiles.  
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35 In this sense, despite the universal nature of MOOCs, they present uneven  
36 development and impact across different geographical areas. Future studies should  
37 therefore examine the access requirements of MOOCs (the necessary infrastructure  
38 and skills), language, and other cultural aspects. The information that this type of  
39 studies could provide (including comparative studies between groups of different  
40 cultures or nationalities) would facilitate the creation of courses that are a well-  
41 matched with students from given social contexts.  
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46 Future research is also proposed into the popularity of educational platforms  
47 (learning management systems, or LMS) as business models, as a means of  
48 improving their positioning in the online higher education environment. This type  
49 of study, which could include factors such as brand image, satisfaction, user  
50 recommendation (e-WOM), and loyalty, would generate invaluable information for  
51 higher education institutions and their providers specializing in MOOC tools and  
52 technology.  
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## Appendix: Scales and items used in the study

Construct	Questionnaire items adapted to the present study	Reference
Perceived Ease of Use (PEU)	<ol style="list-style-type: none"> <li>1. I find it easy to be good at using MOOCs.</li> <li>2. I find it easy to learn how to work with MOOC systems.</li> <li>3. I find it easy to get the MOOC system to do what I want it to.</li> <li>4. I find it easy to use MOOCs.</li> </ol>	Sun, Tsai, Finger, Chen & Yeh (2008)
Perceived Usefulness (PU)	<ol style="list-style-type: none"> <li>1. Using MOOCs would improve my learning performance.</li> <li>2. Using MOOCs would increase my learning efficiency.</li> <li>3. Using MOOCs would be useful for me.</li> </ol>	Alraimi, Zo & Ciganek (2015)
Emotions (EM)	<ol style="list-style-type: none"> <li>1. Using MOOCs would be pleasant.</li> <li>2. Using MOOCs would be exciting.</li> <li>3. Using MOOCs would make me feel good.</li> </ol>	Pappas, Giannakos & Mikalef (2017)
Vividness of Content (VC)	<ol style="list-style-type: none"> <li>1. The educational process of MOOCs seems lively.</li> <li>2. The educational process of MOOCs seems energetic.</li> <li>3. The educational process of MOOCs seems to be enlivening for the senses.</li> <li>4. I could take in the learning process of MOOCs via different sensory channels.</li> </ol>	Huang, Zhang & Liu (2017)
Perceived Interactivity (PI)	<ol style="list-style-type: none"> <li>1. The interactivity between teacher and student on a MOOC would enable me to better understand the content.</li> <li>2. The interactivity between teacher and student on a MOOC would enable me to learn more from the course.</li> <li>3. The interactivity between teacher and student on a MOOC would enable me to use summaries and compare them with others.</li> <li>4. The interactivity between teacher and student on a MOOC would enable me to resolve my questions.</li> </ol>	Huang, Zhang & Liu (2017)
Controlled Motivation (CM)	<ol style="list-style-type: none"> <li>1. I would use a MOOC if other people told me I should do so.</li> <li>2. I would feel under pressure from my friends/family/partner to use MOOCs.</li> <li>3. I would use a MOOC if my friends/family/partner were to tell me I should do so.</li> </ol>	Zhou (2016)

	4. I would feel embarrassed if I were not to use MOOCs in order to learn.	
Autonomous Motivation (AM)	<ol style="list-style-type: none"> <li>1. I think using MOOCs is important for learning.</li> <li>2. I value the benefits of using MOOCs.</li> <li>3. I think it's important to make an effort to use MOOCs to learn.</li> <li>4. I would study via MOOCs because it is important to do so.</li> <li>5. I would enjoy myself studying via MOOCs.</li> </ol>	Zhou (2016)
Perceived Entertainment (PE)	<ol style="list-style-type: none"> <li>1. Using MOOCs seems pleasant.</li> <li>2. I would enjoy myself using MOOCs.</li> <li>3. I would find it fun to use MOOCs.</li> </ol>	Alraimi, Zo & Ciganek (2015)
Perceived Course Quality (PCQ)	<ol style="list-style-type: none"> <li>1. The fact that MOOCs are conducted via the Internet means they are of better quality than other (offline) courses.</li> <li>2. The quality of MOOCs may compare favorably with that of other courses I have undertaken.</li> <li>3. I do not think the quality of a MOOC is influenced by the fact that it is undertaken via the Internet.</li> </ol>	Sun, Tsai, Finger, Chen & Yeh (2008)
Perceived Satisfaction (PS)	<ol style="list-style-type: none"> <li>1. I would be satisfied with my decision to undertake a MOOC.</li> <li>2. If I had the chance to undertake a MOOC, I would be delighted to do so.</li> <li>3. I would be very satisfied with a MOOC.</li> <li>4. I feel that MOOCs are well-suited to my needs.</li> <li>5. I will undertake as many MOOCs as I can.</li> <li>6. I find the way MOOCs work disappointing.</li> <li>7. Undertaking a MOOC would be more difficult than other courses I have taken.</li> </ol>	Sun, Tsai, Finger, Chen & Yeh (2008)
Use Intention (UI)	<ol style="list-style-type: none"> <li>1. I intend to use MOOCs in the future.</li> <li>2. My overall intention to use MOOCs in the future is very high.</li> <li>3. I would use MOOCs regularly in the future.</li> <li>4. I would think about using MOOCs.</li> </ol>	Pappas, Giannakos & Mikalef (2017)

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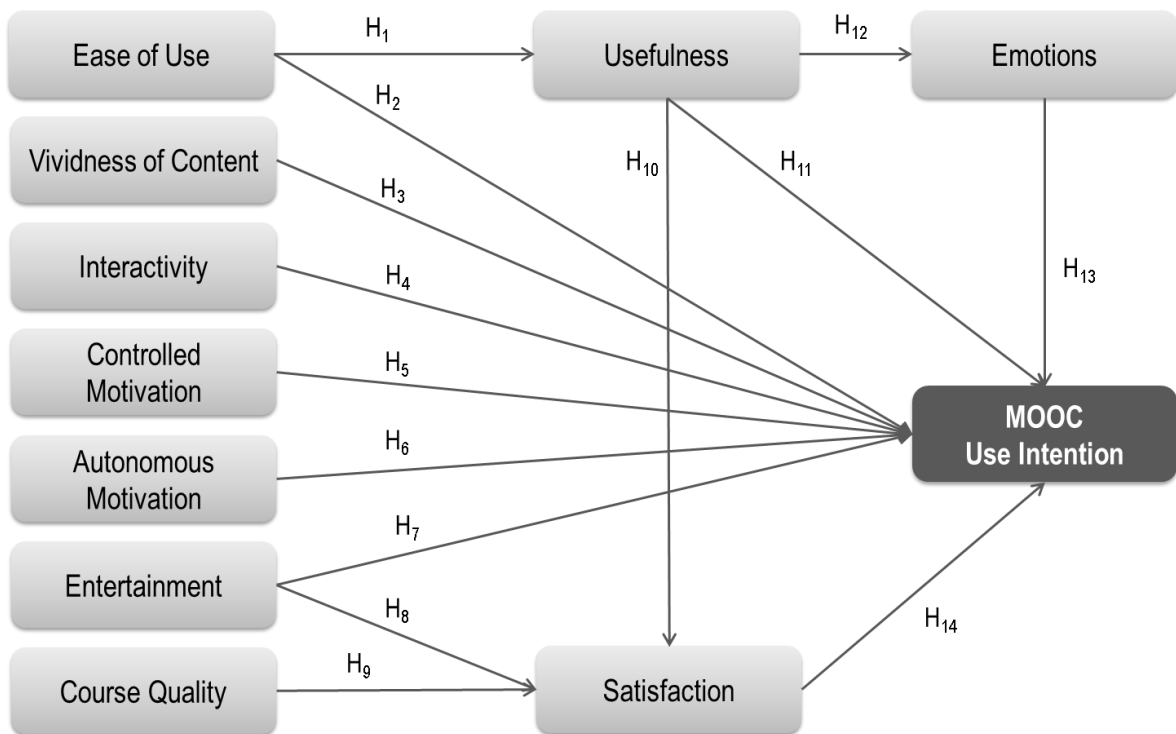
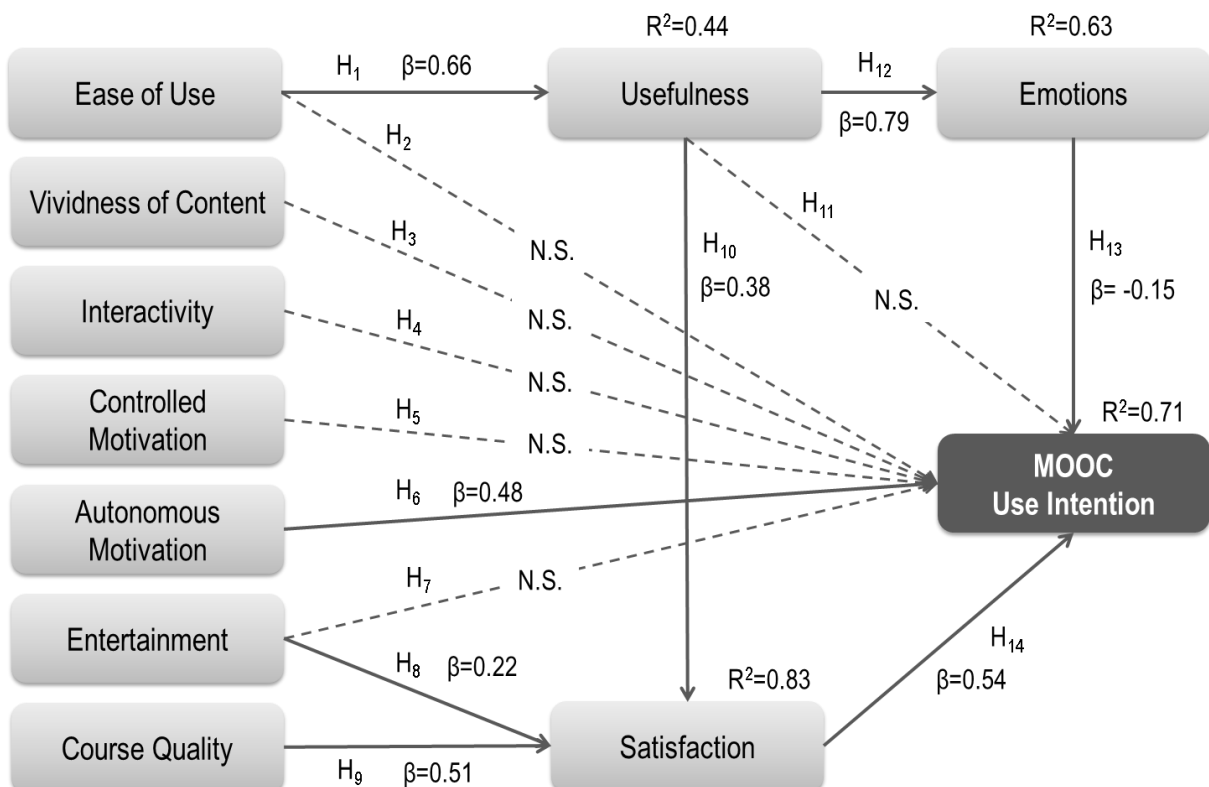
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**Figure 1: Hypotheses and research model****Figure 1: Results of the proposed SEM**

**Table 1: Technical specification and sample characteristics**

Population	Spanish-speaking Internet users over 16 years of age
Sample type	Non-probabilistic (convenience)
Sample size	210 valid cases
Period of fieldwork	June–July 2017

**Table 2: Profile of the sample population**

Sociodemographic indicator		N	%
Gender	Male	87	41.4
	Female	123	58.6
Age	16–24 years	20	9.5
	25–34 years	51	24.3
	35–44 years	64	30.5
	45–54 years	45	21.4
	55–64 years	25	11.9
	≥ 65 years	5	2.4
Nationality	Spanish	183	87.1
	Other	27	12.9
	Secondary	53	25.2
	University degree	80	38.1
	University postgraduate degree	59	28.1

	Unemployed	26	12.4
	Full-time employment	99	47.1
	Part-time employment	26	12.4
	Student	14	6.7
Employment status	Combines work with study	28	13.3
	Retired or semi-retired	11	5.2
	Does not work for other reasons	5	2.4
	Runs own business	1	0.5
Have you ever studied on an e-learning course (non-MOOC)?	Yes	131	62.4
	No	79	37.6

**Table 3: Descriptive data and skewness & kurtosis tests**

Construct	Variable	Mean	Stand. dev.	Skewness	Kurtosis
Perceived ease of use	PEU1	5.55	1.19	-4.50	1.76
	PEU 2	5.58	1.18	-4.67	1.98
	PEU 3	4.83	1.33	-1.00	-0.83
	PEU 4	5.65	1.26	-4.76	0.52
Perceived usefulness	PU1	5.55	1.31	-5.12	1.54
	PU2	5.56	1.26	-3.64	-0.74
	PU3	5.61	1.30	-3.81	-1.05
Emotions	EM1	5.45	1.21	-4.61	2.36
	EM2	4.98	1.55	-3.72	-0.40
	EM3	5.10	1.44	-3.14	-1.05
Vividness of content	VC1	5.41	1.17	-3.68	1.09
	VC2	5.27	1.20	-2.76	0.02
	VC3	5.05	1.35	-3.04	-0.21
	VC4	5.14	1.30	-3.29	0.66
Perceived Interactivity	PI1	5.47	1.35	-4.37	-0.16
	PI2	5.57	1.29	-4.76	0.51

Construct	Variable	Mean	Stand. dev.	Skewness	Kurtosis
	PI3	5.65	1.26	-5.22	1.19
	PI4	5.67	1.24	-5.45	1.95
Controlled motivation	CM1	4.55	1.68	-2.05	-1.90
	CM 2	2.85	1.76	3.67	-2.05
	CM 3	3.84	1.87	0.16	-2.97
	CM 4	2.50	1.92	6.51	-0.07
Autonomous motivation	AM1	5.00	1.61	-3.04	-1.26
	AM 2	5.34	1.32	-3.25	-0.63
	AM 3	5.36	1.42	-4.12	-0.39
	AM 4	4.88	1.46	-1.47	-1.52
	AM 5	4.93	1.43	-2.37	-1.17
Perceived Entertainment	PE1	5.19	1.34	-2.87	-0.40
	PE2	4.96	1.38	-2.43	-1.50
	PE3	5.02	1.42	-2.44	-1.87
Perceived Course Quality	PCQ1	5.06	1.36	-2.22	-1.05
	PCQ2	4.97	1.37	-2.81	-0.37
	PCQ3	4.95	1.54	-3.12	-0.57
Perceived Satisfaction	PS1	5.50	1.24	-3.71	-0.49
	PS2	5.43	1.42	-3.39	-1.25
	PS3	5.30	1.35	-3.08	-1.02
	PS4	5.09	1.41	-2.88	-0.66
	PS5	4.57	1.62	-2.36	-1.44
	PS6	2.99	1.72	3.89	-1.78
	PS7	3.41	1.86	1.54	-3.02
Use intention	UI1	5.13	1.63	-3.74	-0.75
	UI2	4.98	1.67	-3.52	-1.34
	UI3	4.67	1.66	-2.30	-1.82
	UI4	5.23	1.54	-3.65	-1.22
Multivariate			Mardia's coeff: 368.43; C.R.: 41.96		

**Table 4: Fit indices of the model**

	Indicator	Value obtained	Recommended value
Absolute fit	Normed Chi-squared	2.37	> 2 and < 5

indices	Goodness-of-fit index (GFI)	0.70	> 0.90
	RAGFI	0.803	> 0.80
	Root mean square error of approximation (RMSEA)	0.08	< 0.08
Incremental fit indices	Incremental fit index (IFI)	0.88	≥ 0.90
	Non-normed fit index or Tucker-Lewis index (NNFI/TLI)	0.87	> 0.90
	Comparative fit index (CFI)	0.88	≥ 0.90

*Source: Own elaboration, based on Del Barrio and Luque (2012).*

**Table 5: Convergent validity and reliability indicators**

Construct		Standardized coefficient (SE)	Cronbach's $\alpha$	CR	AVE
Perceived ease of use	PEU1	0.86	0.89	0.90	0.69
	PEU2	0.94			
	PEU3	0.65			
	PEU4	0.85			
Perceived usefulness	PU1	0.87	0.91	0.91	0.77
	PU2	0.89			
	PU3	0.86			
Emotions	EM1	0.80	0.88	0.88	0.71
	EM2	0.87			
	EM3	0.87			
Vividness of content	VC1	0.89	0.93	0.93	0.76
	VC2	0.88			
	VC3	0.88			
	VC4	0.84			
Perceived Interactivity	PI1	0.9	0.93	0.93	0.76
	PI2	0.92			
	PI3	0.81			
	PI4	0.84			
Controlled motivation	CM1	0.72	0.80	0.80	0.51
	CM2	0.67			
	CM3	0.89			
	CM4	0.54			
Autonomous motivation	AM1	0.85	0.93	0.93	0.72
	AM2	0.86			
	AM3	0.85			

Construct		Standardized coefficient (SE)	Cronbach's $\alpha$	CR	AVE
	AM4	0.86			
	AM5	0.81			
Perceived Entertainment	PE1	0.89	0.94	0.94	0.84
	PE2	0.95			
	PE3	0.91			
Perceived Course Quality	PCQ1	0.77	0.77	0.78	0.55
	PCQ2	0.82			
	PCQ3	0.62			
Perceived Satisfaction	PS1	0.89	0.94	0.94	0.77
	PS2	0.89			
	PS3	0.95			
	PS4	0.89			
	PS5	0.75			
Use intention	UI1	0.92	0.94	0.94	0.81
	UI2	0.91			
	UI3	0.92			
	UI4	0.84			

**Table 6: Summary of results for the research hypotheses**

Hypothesis	Standardized $\beta$	S.E.	P-value	Empirical support
H <sub>1</sub> Ease of use $\rightarrow$ Usefulness	0.66	0.07	***	<b>Yes</b>
H <sub>2</sub> Ease of use $\rightarrow$ Use intention	0.06	0.11	N.S.	No
H <sub>3</sub> Vividness of content $\rightarrow$ Use intention	0.07	0.12	N.S.	No
H <sub>4</sub> Interactivity $\rightarrow$ Use intention	-0.10	0.09	N.S.	No
H <sub>5</sub> Controlled motivation $\rightarrow$ Use intention	-0.02	0.05	N.S.	No
H <sub>6</sub> Autonomous motivation $\rightarrow$ Use intention	0.48	0.14	***	<b>Yes</b>
H <sub>7</sub> Entertainment $\rightarrow$ Use intention	-0.10	0.13	N.S.	No
H <sub>8</sub> Entertainment $\rightarrow$ Satisfaction	0.22	0.08	**	<b>Yes</b>
H <sub>9</sub> Course quality $\rightarrow$ Satisfaction	0.51	0.10	***	<b>Yes</b>
H <sub>10</sub> Usefulness $\rightarrow$ Satisfaction	0.38	0.05	***	<b>Yes</b>
H <sub>11</sub> Usefulness $\rightarrow$ Use intention	0.01	0.15	N.S.	No



Hypothesis	Standardized $\beta$	S.E.	P-value	Empirical support
H <sub>12</sub> Usefulness → Emotions	0.79	0.08	***	<b>Yes</b>
H <sub>13</sub> Emotions → Use intention	-0.15	0.10	*	No
H <sub>14</sub> Satisfaction → Use intention	0.54	0.14	***	<b>Yes</b>

Key: \*\*\*  $p < 0.01$ ; \*\*  $p < 0.05$ ; \*  $p < 0.10$ ; N.S. non-significant.